

CIEL HR Services Limited (Formerly known as CIEL HR Services Private Limited)
Standalone Ind AS Financial Statements
Standalone Balance Sheet As at 31 March 2025
(Amount in INR Millions, unless otherwise stated)

| | Notes | As at 31 March 2025 | As at 31 March 2024 |
|---|-------|------------------------|------------------------|
| ASSETS | | | |
| Non-current assets | | | |
| Property, plant and equipment | 4 | 6.34 | 4.10 |
| Right-of-use assets | 5 | 19.05 | 21.89 |
| Other intangible assets | 6 | 3.50 | 5.97 |
| Financial assets | | | |
| Investments | 7 | 1,072.99 | 359.10 |
| Other financial assets | 8 | 44.45 | 101.16 |
| Other non-current assets | 9 | 138.05 | 96.43 |
| Deferred Tax Asset (Net) | 30.02 | 7.24 | 6.35 |
| Total non-current assets | | 1,291.62 | 595.00 |
| Current assets | | | |
| Financial assets | | | |
| Trade receivables | 10 | 1,733.99 | 1,346.56 |
| Cash and cash equivalents | 11 | 5.38 | 20.12 |
| Bank balances other than cash and cash equivalent | 12 | 79.38 | - |
| Loans | 13 | 249.03 | 137.43 |
| Other financial assets | 8 | - | 32.40 |
| Other current assets | 14 | 371.33 | 264.99 |
| Total current assets | | 2,439.11 | 1,801.50 |
| Total assets | | 3,730.73 | 2,396.50 |
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| Equity share capital | 15 | 85.01 | 80.84 |
| Other equity | 16 | 1,282.23 | 760.72 |
| Total equity | | 1,367.24 | 841.56 |
| Liabilities | | | |
| Non-current liabilities | | | |
| Financial liabilities | | | |
| Borrowings | 17 | 63.61 | 43.70 |
| Lease Liabilities | 32 | 10.46 | 11.66 |
| Provisions | 18 | 154.43 | 108.75 |
| Total non-current liabilities | | 228.50 | 164.11 |



CIEL HR Services Limited (Formerly known as CIEL HR Services Private Limited)
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(Amount in INR Millions, unless otherwise stated)


| | Notes | As at 31 March 2025 | As at 31 March 2024 |
|--|-------|------------------------|------------------------|
| Current liabilities | | | |
| Financial liabilities | | | |
| Borrowings | 19 | 884.90 | 487.36 |
| Lease liabilities | 32 | 10.16 | 12.53 |
| Trade payables | 20 | 6.71 | - |
| i) total outstanding dues of micro and small enterprises | | 113.77 | 68.60 |
| ii) total outstanding dues of creditors other than micro and small enterprises | | 792.18 | 577.11 |
| Other financial liabilities | 21 | 290.23 | 219.24 |
| Other current liabilities | 18 | 27.06 | 18.28 |
| Provisions | 22 | 9.98 | 7.71 |
| Current tax liabilities (net) | | <u>2,134.99</u> | <u>1,390.83</u> |
| Total current liabilities | | <u>2,363.49</u> | <u>1,554.94</u> |
| Total liabilities | | <u>3,730.73</u> | <u>2,396.50</u> |
| Total equity and liabilities | | | |

See accompanying notes forming part of the Standalone Ind AS Financial Statements

1-47

As per our report of even date
For M S K A & Associates

Chartered Accountants
Firm Registration No.: 105047W

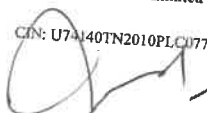

Ananthakrishnan Govindan
Partner
Membership No: 205226



Place: Hyderabad, India
Date: 23 May 2025

For and on behalf of the Board of Directors of
CIEL HR Services Limited (Formerly known as CIEL HR Services Private Limited)

CIN: U74140TN2010PLC077095


Karuppasamy Pandiarajan
Chairman and Executive Director
DIN: 00116011

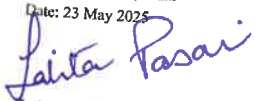
Place: Chennai, India
Date: 23 May 2025


Saurabh Ashok More
Group Chief Financial Officer

Place: Bangalore, India
Date: 23 May 2025


Aditya Narayan Mishra
Managing Director and CEO
DIN: 05303409

Place: Bangalore, India
Date: 23 May 2025


Lalita Pasari
Company Secretary & Compliance Officer

Place: Bangalore, India
Date: 23 May 2025



CIEL HR Services Limited (Formerly known as CIEL HR Services Private Limited)
Standalone Ind AS Financial Statements
Standalone Statement of Profit and Loss for the year ended 31 March 2025
(Amount in INR Millions, unless otherwise stated)

| | Notes | Year ended 31 March 2025 | Year ended 31 March 2024 |
|---|-------|-----------------------------|-----------------------------|
| Income | | | |
| Revenue from operations | | | |
| Other income | 24 | 14,240.72 | 10,419.21 |
| Total income | 25 | <u>42.19</u> | <u>24.76</u> |
| | | 14,282.91 | 10,443.97 |
| Expenses | | | |
| Employee benefits expenses | | | |
| Finance costs | 26 | 13,848.29 | 10,120.16 |
| Depreciation and amortization expenses | 27 | 73.43 | 66.04 |
| Other expenses | 28 | 18.41 | 18.36 |
| | 29 | 242.68 | 171.36 |
| Total expenses | | <u>14,182.81</u> | <u>10,375.92</u> |
| Profit before tax | | 100.10 | 68.05 |
| Tax expense | | | |
| Current tax | 30 | 9.98 | 6.01 |
| Deferred tax credit | | (0.79) | (0.83) |
| Total tax expense | | <u>9.19</u> | <u>5.18</u> |
| Profit for the year | | 90.91 | 62.87 |
| Other comprehensive income | | | |
| Re-measurement gains/ (losses) on defined benefit plans | | (0.39) | 1.02 |
| Income tax effect on these items | | 0.10 | (0.26) |
| Other comprehensive income for the year, net of tax | | <u>(0.29)</u> | <u>0.76</u> |
| Total comprehensive income for the year, net of tax | | 90.62 | 63.63 |
| Earnings per share (face value of INR 2 each) | | | |
| Basic earnings per share (INR) | 31 | 2.17 | 1.61 |
| Diluted earnings per share (INR) | | 2.13 | 1.59 |
| See accompanying notes forming part of the Standalone Ind AS Financial Statements | 1-47 | | |

As per our report of even date
For M S K A & Associates
Chartered Accountants
Firm Registration No.:105047W

Anantbkrishnan Govindan
Partner
Membership No: 205226



For and on behalf of the Board of Directors of
CIEL HR Services Limited (Formerly known as CIEL HR Services Private Limited)
CIN: U71140TN2010PLC077095

K. Suppasamy Pandiarajan
Chairman and Executive Director
DIN: 00116011

Place: Chennai, India
Date: 23 May 2025

Saurabh Ashok More
Group Chief Financial Officer

Place: Bangalore, India
Date: 23 May 2025

Aditya Narayan Mishra
Managing Director and CEO
DIN: 05303409

Place: Bangalore, India
Date: 23 May 2025

Lalita Pasari
Company Secretary & Compliance Officer

Place: Bangalore, India
Date: 23 May 2025



Place: Hyderabad, India
Date: 23 May 2025

CIEL HR Services Limited (Formerly known as CIEL HR Services Private Limited)
Standalone Ind AS Financial Statements
Standalone Statement of cash flows for the year ended 31 March 2025
(Amount in INR Millions, unless otherwise stated)

| Cash flow from operating activities | |
|--|--|
| Profit before tax | |
| Adjustments for: | |
| Depreciation and amortization expenses | |
| Unrealized foreign exchange gain/loss | |
| Provision for gratuity and compensated absences | |
| Share based payment expense | |
| Interest expense on leases | |
| Interest expense on borrowings | |
| Other finance costs | |
| Interest income | |
| Operating profit before working capital changes | |
| Changes in working capital | |
| Increase/ (Decrease) in trade payables | |
| Increase/ (Decrease) in other current liabilities | |
| Increase / (Decrease) in provisions | |
| Increase/ (Decrease) in other financial liabilities | |
| Decrease/ (Increase) in trade receivables | |
| Decrease/ (Increase) in other financial assets | |
| Decrease/(Increase) in other assets | |
| Cash generated from operations | |
| Tax expense | |
| Net cash inflows from operating activities (A) | |
| Cash flow from investing activities | |
| Payment for property, plant and equipment and intangible assets | |
| Purchase of Investments | |
| Movement in bank deposits | |
| Advance or loans made to employees/ other parties | |
| Interest received | |
| Net cash used in investing activities (B) | |
| Cash flow from financing activities | |
| Proceeds from issuance of equity share capital, including share application money and security premium | |
| Proceeds from Borrowings | |
| Proceed from issue of Debentures or Bonds | |
| Repayment of Debentures | |
| Other finance costs | |
| Interest paid | |
| Dividend paid | |
| Principal paid on lease liabilities | |
| Net cash used in financing activities (C) | |
| Net decrease in cash and cash equivalents (A+B+C) | |
| Effects of exchange rate changes on cash and cash equivalents | |
| Cash and cash equivalents at the beginning of the year | |
| Cash and cash equivalents at the end of the year | |
| Reconciliation of cash and cash equivalents as per the cash flow statement | |
| Cash and cash equivalents comprise (Refer note 11) | |
| Balances with banks on current accounts | |
| Cash on hand | |
| Total cash and cash equivalents at end of the year | |
| Bank balances other than Cash and cash equivalents | |
| Total | |

| Year ended 31 March 2025 | Year ended 31 March 2024 |
|-----------------------------|-----------------------------|
| 100.10 | 68.05 |
| 18.41 | 18.36 |
| 0.56 | 0.25 |
| 6.44 | 3.35 |
| 27.55 | 22.50 |
| 1.76 | 2.67 |
| 65.42 | 55.36 |
| 6.25 | 8.01 |
| (39.66) | (23.63) |
| 186.83 | 154.92 |
| 51.88 | 15.96 |
| 73.26 | 49.93 |
| 48.02 | 35.57 |
| 215.07 | 183.25 |
| (387.99) | (425.79) |
| 89.11 | (50.46) |
| (148.85) | (109.14) |
| 127.33 | (145.76) |
| 127.33 | (145.76) |
| (15.34) | (2.26) |
| (373.35) | (119.19) |
| (79.38) | - |
| (111.60) | (62.28) |
| 39.66 | 23.63 |
| (540.01) | (160.10) |
| 68.81 | 347.55 |
| 411.39 | 128.36 |
| 11.10 | (58.30) |
| (5.00) | - |
| (6.25) | (10.96) |
| (65.46) | (66.04) |
| (11.32) | (5.27) |
| (5.33) | (11.58) |
| 397.94 | 323.76 |
| (14.74) | 17.90 |
| 20.12 | 2.22 |
| 5.38 | 20.12 |
| 5.17 | 19.91 |
| 0.21 | 0.21 |
| 5.38 | 20.12 |
| 79.38 | - |
| 84.76 | 20.12 |

See accompanying notes forming part of the Standalone Ind AS Financial Statements 1-47

As per our report of even date
For M S K A & Associates
Chartered Accountants
Firm Registration No.:105047W

Ananthakrishnan Govindan
Partner
Membership No: 205226



For and on behalf of the Board of Directors of
CIEL HR Services Limited (Formerly known as CIEL HR Services Private Limited)
CIN: U74140TN2010PLC077095

Karuppasamy Pandiarajan
Chairman and Executive Director
DIN: 00116011

Place: Chennai, India
Date: 23 May 2025

Saurabh Ashok More
Group Chief Financial Officer

Place: Bangalore, India
Date: 23 May 2025

Aditya Narayan Mishra
Managing Director and CEO
DIN: 05303409

Place: Bangalore, India
Date: 23 May 2025

Lalita Pasari
Company Secretary & Compliance Officer

Place: Bangalore, India
Date: 23 May 2025



Place: Hyderabad, India
Date: 23 May 2025

CIEL HR Services Limited (Formerly known as CIEL HR Services Private Limited)
Standalone Ind AS Financial Statements
Standalone Statement of changes in equity for the year ended 31 March 2025
(Amount in INR Millions, unless otherwise stated)

(A) Equity share capital
(Refer Note 15)

| | No. of shares | Amount |
|---|---------------|--------|
| For the year ended 31 March 2024 | | |
| Balance as at 01 April 2023 | 43,91,639 | 43.92 |
| Changes in equity share capital during the year | 36,92,502 | 36.93 |
| Balance as at 31 March 2024 | 80,84,141 | 80.84 |
| For the year ended 31 March 2025 | | |
| Balance as at 01 April 2024 | 80,84,141 | 80.84 |
| Changes in equity share capital during the year before sub-division | 3,937 | 0.04 |
| | 80,88,078 | 80.88 |
| Balance after Sub-division during the year | 4,04,40,390 | 80.88 |
| Changes in equity share capital during the year after sub-division | 20,63,865 | 4.13 |
| Balance As at 31 March 2025 | 4,25,04,255 | 85.01 |

(B) Other equity

for the year ended 31 March 2025 (Refer Note 16)

| Particulars | Share application money pending allotment | Reserves and Surplus | | | | Items of Other Comprehensive Income | Total |
|---|---|----------------------|----------------------------|-------------------|--|---|----------|
| | | Securities Premium | Debtore redemption reserve | Retained Earnings | Employee Stock options outstanding account | Re-measurement of the net defined benefit liability/asset | |
| Balance as at 1 April 2024 | 1.95 | 578.27 | 10.21 | 87.51 | 81.25 | 1.53 | 760.72 |
| Profit for the year | - | - | - | 90.91 | - | - | 90.91 |
| Other comprehensive income | - | - | - | - | - | (0.29) | (0.29) |
| Securities premium credited on share issue | - | 422.73 | - | - | - | - | 422.73 |
| Dividend paid during the year | - | - | - | (11.32) | - | - | (11.32) |
| Money received on account of share application | 59.27 | - | - | - | - | - | 59.27 |
| Changes during the year/utilisation during the year | (61.22) | (0.12) | - | - | 21.55 | - | (39.79) |
| Balance As at 31 March 2025 | - | 1,000.88 | 10.21 | 167.10 | 102.80 | 1.24 | 1,282.23 |



CIEL HR Services Limited (Formerly known as CIEL HR Services Private Limited)
Standalone Ind AS Financial Statements
Standalone Statement of changes in equity for the year ended 31 March 2025
(Amount in INR Millions, unless otherwise stated)

for the year ended 31 March 2024 (Refer Note 16)

| Particulars | Share application money pending allotment | Reserves and Surplus | | Employee Stock options outstanding account | | Items of Other Comprehensive Income | Total |
|---|---|----------------------|-------------------------|--|-------|-------------------------------------|---------|
| | | Securities Premium | Debt redemption reserve | Retained Earnings | | | |
| Balance as at 1 April 2023 | - | 269.59 | 10.21 | 29.91 | 58.75 | 0.77 | 369.23 |
| Profit for the year | - | - | - | 62.87 | - | - | 62.87 |
| Other comprehensive income | - | - | - | - | - | 0.76 | 0.76 |
| Securities premium credited on share issue | - | 345.94 | - | - | - | - | 345.94 |
| Bonus shares issued during the year | - | (33.41) | - | - | - | - | (33.41) |
| Dividend paid during the year | - | - | - | (5.27) | - | - | (5.27) |
| Money received on account of share application | 1.95 | - | - | - | - | - | 1.95 |
| Changes during the year/utilisation during the year | | (3.85) | - | - | 22.50 | - | 18.65 |
| Balance As at 31 March 2024 | 1.95 | 578.27 | 10.21 | 87.51 | 81.25 | 1.53 | 760.72 |

See accompanying notes forming part of the Standalone Ind AS Financial Statements 1-47

As per our report of even date
For M S K A & Associates
Chartered Accountants
Firm Registration No.:105047W



Ananthkrishnan Govindan
Partner
Membership No: 205226

For and on behalf of the Board of Directors of
CIEL HR Services Limited (Formerly known as CIEL HR Services Private Limited)
CIN: U74140TN2010PLC077095

Karuppasamy Pandiarajan
Chairman and Executive Director
DIN:00116011

Place: Chennai, India
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Place: Bangalore, India
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Lalita Pasari
Company Secretary

Place: Bangalore, India
Date: 23 May 2025



CIEL HR Services Limited (Formerly known as CIEL HR Services Private Limited)
Standalone Ind AS Financial Statements
Notes forming part of the Standalone Ind AS Financial Statements
(Amount in INR Millions, unless otherwise stated)

1 Corporate Information

CIEL HR Services Limited (formerly known as CIEL HR Services Private Limited) (the "Company") is a public limited Company domiciled in India and was incorporated on 23 August 2010 under the provisions of the Companies Act, 1956 applicable in India.

The registered office of the Company is located at Plot No. 3726, Door No. 41, 'Ma Foi House', 6th Avenue, Q-Block, Anna Nagar, Chennai - 600040, Tamilnadu, India.

The Company was converted into a Public limited Company and obtained fresh certificate of incorporation dated 30 November 2023.

The Company focuses on tech-led HR solutions across various industries with HR Services and Platforms impacting every part of employee life cycle. The Company provides suite of HR services including search, selection and recruitment process outsourcing services, Professional staffing, Value staffing, Payroll and compliance, HR advisory and Skilling services. The Company operates platforms which provide various functions including Talent assessment and development, Talent engagement, Employee learning, Human resource management system, Fresher upskilling and Statutory compliance management.

2 Material accounting policies

Material accounting policies adopted by the Company are as under:

2.01 Basis of Preparation

(a) Statement of Compliance

These standalone financial statements have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under Section 133 of the Companies Act, 2013 (the "Act") read with the Companies (Indian Accounting Standards) Rules, 2015, as amended and other relevant provisions of the act and presentation requirements of Division II of Schedule III to the Companies Act, 2013, (Ind AS compliant Schedule III), as applicable to the standalone financial statements.

The standalone Ind AS financial statements are presented in Indian Rupees (INR) which is also the Company's functional currency and all amounts have been rounded off to the nearest millions, unless otherwise stated.

(b) Basis of measurement

The financial information have been prepared on the historical cost basis except for the following items:

- Certain financial assets and liabilities : Measured at fair value
- Borrowings : Amortised cost using effective interest rate method
- Net defined benefit (asset)/ liability : Present value of defined benefit obligations less fair value of plan asset

The Company has prepared the standalone financial statements on the basis that it will continue to operate as a going concern.

(c) Classification between Current and Non-current

The Schedule III to the Act requires assets and liabilities to be classified as either current or non-current. The Company presents assets and liabilities in the balance sheet based on current/ non-current classification.

Assets

An asset is treated as current when it is:

- i. Expected to be realised within twelve months after the reporting period, or
- ii. Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period

All other assets are classified as non-current.

Liabilities

A liability is current when:

- i. It is expected to be settled in normal operating cycle
- ii. It is due to be settled within twelve months after the reporting period, or
- iii. There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period

The Company classifies all other liabilities as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities.

The operating cycle is the time between the acquisition of assets for processing and their realisation in cash and cash equivalents. The Company has considered twelve months as its operating cycle.



CIEL HR Services Limited (Formerly known as CIEL HR Services Private Limited)
Standalone Ind AS Financial Statements
Notes forming part of the Standalone Ind AS Financial Statements
(Amount in INR Millions, unless otherwise stated)

(d) **Use of estimates and judgement**

The preparation of the standalone financial statements in conformity with Ind AS requires the management to make estimates, judgements and assumptions that affect the application of accounting policies and the reported amount of assets and liabilities as at the Balance Sheet date, reported amount of revenue and expenses for the year and disclosures of contingent liabilities as at the Balance Sheet date. The estimates and assumptions used in the accompanying financial statements are based upon the Management's evaluation of the relevant facts and circumstances as at the date of the financial statements. Actual results could differ from these estimates.

Estimates and underlying assumptions are reviewed on a periodic basis. Revisions to accounting estimates, if any, are recognized in the year in which the estimates are revised and in any future years affected.

2.02 Property, plant and equipment

Property, plant and equipment are stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is derecognized when replaced. All other repairs and maintenance are charged to Statement of profit and loss during the year in which they are incurred.

2.03 Depreciation methods, estimated useful lives

Depreciation is the systematic allocation of the depreciable amount of property, plant and equipment over its useful life and is provided on a straight-line basis over the useful lives as prescribed in Schedule II to the Act. All items of property plant and equipment are stated at cost less accumulated depreciation and impairment loss, if any.

Depreciable amount for property, plant and equipment is on the cost of property, plant and equipment. The useful life of property, plant and equipment is the period over which property, plant and equipment is expected to be available for use by the Company.

| Property, plant and equipment | Useful Life |
|---|-------------|
| Furniture and fixtures | 05 years |
| Office equipment | 05 years |
| Computers: | |
| -Servers | 06 years |
| -End user devices such as, desktops, laptops etc. | 03 years |
| Vehicles | 08 years |

Depreciation on addition to property plant and equipment is provided on pro-rata basis from the date of acquisition. Depreciation on sale/deduction from property plant and equipment is provided up to the date preceding the date of sale, deduction as the case may be. Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in Statement of profit and loss under 'Other Income'.

Depreciation methods, useful lives and residual values are reviewed periodically at each financial year end and adjusted prospectively, as appropriate.

(a) **Computer software**

Costs associated with maintaining software programmes are recognised as an expense as incurred. Development Cost that are directly attributable to the design and testing of identifiable and unique software products are recognised as intangible assets where criteria mentioned in point (b) below are met. Directly attributable costs that are capitalised as part of the software include employee costs and an appropriate portion of relevant overheads.

Capitalised development costs are recorded as intangible assets and amortised from the point at which the asset is available for use.

(b) **Internally generated: Research and development**

Research costs are expensed as incurred. Software product development costs are expensed as incurred unless technical and commercial feasibility of the project is demonstrated, future economic benefits are probable, the Company has an intention and ability to complete and use or sell the software and the costs can be measured reliably. The costs which can be capitalised include the cost of material, direct labour, overhead costs that are directly attributable to preparing the asset for its intended use.

The Company amortized intangible assets over their estimated useful lives using the straight line method. The estimated useful lives of intangible assets are as follows:

| Intangible assets | Useful life |
|-------------------|-------------|
| Computer software | 03 years |
| HR platforms | 05 years |



Intangible assets with finite lives are assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at each financial year end. Intangible assets with indefinite useful lives are not amortised. Such intangible assets are tested for impairment annually, either individually or at the cash-generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

An intangible asset is derecognised upon disposal (i.e., at the date the recipient obtains control) or when no future economic benefits are expected from its use or disposal. Any gain or loss arising upon derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the Statement of profit and loss, when the asset is derecognised.

2.04 Trade and other payables

These amounts represent liabilities for goods and services provided to the Company prior to the end of the financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition. Trade and other payables are presented as current liabilities unless payment is not due within 12 months after the reporting period.

2.05 Foreign Currency Transactions

(a) Functional and presentation currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The financial statements are presented in Indian rupee (INR), which is the Company's functional and presentation currency.

(b) Transactions and balances

On initial recognition, all foreign currency transactions are recorded by applying to the foreign currency amount the exchange rate between the functional currency and the foreign currency at the date of the transaction. Gains/losses arising out of fluctuation in foreign exchange rate between the transaction date and settlement date are recognised in the Statement of profit and loss.

Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date and the exchange differences are recognised in the Statement of profit and loss.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. The gain or loss arising on translation of non-monetary items measured at fair value is treated in line with the recognition of the gain or loss on the change in fair value of the item (i.e., translation differences on items whose fair value gain or loss is recognised in OCI or profit or loss are also recognised in Other comprehensive income or profit or loss, respectively).

2.06 Fair value measurement

The Company measures financial instruments, such as, derivatives at fair value at each balance sheet date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability accessible to the Company.

The principal or the most advantageous market must be accessible by the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs. The Company's management determines the policies and procedures for fair value measurement such as derivative instrument.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 — Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 — Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 — Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable



CIEL HR Services Limited (Formerly known as CIEL HR Services Private Limited)
Standalone Ind AS Financial Statements
Notes forming part of the Standalone Ind AS Financial Statements
(Amount in INR Millions, unless otherwise stated)

2.07 Revenue from contract with customer

(a) Sale of services

Revenue is recognised to the extent that it is highly probable that the economic benefits will flow to the Company and the revenue can be reliably measured, regardless of when the payment is being made.

Revenue towards satisfaction of a performance obligation is measured at the amount of transaction price (net of variable consideration) allocated to that performance obligation.

Revenue from staffing services is recognised over time since the customer simultaneously receives and consumes the benefits. The invoicing for these services is either based on cost plus a service fee model, fixed fee.

Revenue from recruitment services is recognised at a point in time based on satisfaction of specific performance criteria included in contractual arrangements with customers.

Revenues in excess of invoicing are classified as Contract Assets (unbilled revenue), while invoicing in excess of revenues are classified as Contract Liability (unearned revenue).

(b) Other Income

(i) Interest Income

For all debt instruments measured either at amortised cost or at fair value through other comprehensive income, interest income is recorded using the effective interest rate (EIR). EIR is the rate that exactly discounts the estimated future cash payments or receipts over the expected life of the financial instrument or a shorter period, where appropriate, to the gross carrying amount of the financial asset or to the amortised cost of a financial liability. When calculating the effective interest rate, the Company estimates the expected Cash flows by considering all the contractual terms of the financial instrument (for example, prepayment, extension, call and similar options) but does not consider the expected credit losses. Interest income is included in other income in the Statement of profit and loss.

(c) Contract Balances

Contract assets

A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Company performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognised for the earned consideration that is conditional. A receivables represents the Company's right to an amount of consideration that is unconditional.

Contract Liability

A contract liability is the obligation to transfer goods or services to a customer for which the Company has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Company transfers goods or services to the customer, a contract liability is recognised when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognised as revenue when the Company performs under the contract.

Trade Receivable

A trade receivable is recognised if an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

2.08 Investments in subsidiaries

Investment in equity instruments issued by subsidiaries are measured at cost.

2.09 Taxes

Tax expense for the year, comprising current tax and deferred tax, are included in the determination of the net profit or loss for the year.

(a) Current income tax

Income tax expense comprises current tax expense and deferred tax charge or credit during the year. Current tax assets and liabilities are measured at the amount expected to be recovered or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the year/period end date. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.



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(b) Deferred tax

Deferred income tax is provided in full, using the Balance sheet approach, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in financial statements. Deferred income tax is also not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting profit nor taxable profit (tax loss). Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the year and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised for all deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilize those temporary differences and losses.

Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Current and deferred tax is recognized in Statement of profit and loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

2.10 Leases

The Company as a lessee

The Company's lease asset classes primarily consist of leases for office space. The Company assesses whether a contract contains a lease, at inception of a contract. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

To assess whether a contract conveys the right to control the use of an identified asset, the Company assesses whether: (i) the contract involves the use of an identified asset (ii) the Company has substantially all of the economic benefits from use of the asset through the period of the lease and (iii) the Company has the right to direct the use of the asset.

At the date of commencement of the lease, the Company recognizes a right-of-use asset ("ROU") and a corresponding lease liability for all lease arrangements in which it is a lessee, except for leases with a term of twelve months or less (short-term leases) and low value leases. For these short-term and low value leases, the Company recognizes the lease payments as an operating expense on a straight-line basis over the term of the lease.

Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable
- variable lease payment that are based on an index or a rate, initially measured using the index or rate as at the commencement date
- amounts expected to be payable by the group under residual value guarantees
- the exercise price of a purchase option if the group is reasonably certain to exercise that option, and
- payments of penalties for terminating the lease, if the lease term reflects the group exercising that option

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability
- any lease payments made at or before the commencement date less any lease incentives received
- any initial direct costs
- restoration costs.

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. If the Company is reasonably certain to exercise a purchase option, the right-of-use asset is depreciated over the underlying asset's useful life.

Lease liability and ROU asset have been separately presented in the Balance Sheet and lease payments have been classified as financing Cash flows.

2.11 Impairment of non-financial assets

The Company assesses at each year end whether there is any objective evidence that a non financial asset or a group of non financial assets is impaired. If any such indication exists, the Company estimates the asset's recoverable amount and the amount of impairment loss.

An impairment loss is calculated as the difference between an asset's carrying amount and recoverable amount. Losses are recognized in Statement of profit and loss and reflected in an allowance account. When the Company considers that there are no realistic prospects of recovery of the asset, the relevant amounts are written off. If the amount of impairment loss subsequently decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, then the previously recognised impairment loss is reversed through Statement of profit and loss.

The recoverable amount of an asset or cash-generating unit (as defined below) is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future Cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generates cash in flows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the "cash-generating unit").



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2.12 Provisions and contingent liabilities

Provisions are recognized when there is a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and there is a reliable estimate of the amount of the obligation. Provisions are measured at the best estimate of the expenditure required to settle the present obligation at the Balance sheet date.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

If the Company has a contract that is onerous, the present obligation under the contract is recognised and measured as a provision. However, before a separate provision for an onerous contract is established, the Company recognises any impairment loss that has occurred on assets dedicated to that contract.

An onerous contract is a contract under which the unavoidable costs (i.e., the costs that the Company cannot avoid because it has the contract) of meeting the obligations under the contract exceed the economic benefits expected to be received under it. The unavoidable costs under a contract reflect the least net cost of exiting from the contract, which is the lower of the cost of fulfilling it and any compensation or penalties arising from failure to fulfil it. The cost of fulfilling a contract comprises the costs that relate directly to the contract (i.e., both incremental costs and an allocation of costs directly related to contract activities).

Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non occurrence of one or more uncertain future events not wholly within the control of the Company or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made.

2.13 Cash and cash equivalents

Cash and cash equivalents in the balance sheet comprise balance with banks, cash on hand, cheques/ draft on hand and short-term deposits net of bank overdraft with an original maturity of three months or less, which are subject to an insignificant risk of changes in value.

For the purposes of the cash flow statement, cash and cash equivalents include balance with banks, cash on hand, cheques/ draft on hand and short-term deposits net of bank overdraft.

2.14 Cash flow statement

Cash flow statement is reported using the indirect method, whereby profit for the year is adjusted for the effects of transactions of a non-cash nature, any deferrals or accruals of past or future operating cash receipts or payments and item of income or expenses associated with investing or financing Cash flows. The Cash flows from operating, investing and financing activities of the Company are segregated.

2.15 Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

(a) Financial assets

(i) Initial recognition and measurement

At initial recognition, financial asset is measured at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in profit or loss.

(ii) Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in following categories:

- a) at amortized cost; or
- b) at fair value through other comprehensive income; or
- c) at fair value through profit or loss.

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the Cash flows.

Amortized cost: Assets that are held for collection of contractual Cash flows where those Cash flows represent solely payments of principal and interest are measured at amortized cost. Interest income from these financial assets is included in finance income using the effective interest rate method (EIR).

Fair value through other comprehensive income (FVOCI): Assets that are held for collection of contractual Cash flows and for selling the financial assets, where the assets' Cash flows represent solely payments of principal and interest, are measured at fair value through other comprehensive income (FVOCI). Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest revenue and foreign exchange gains and losses which are recognized in Statement of profit and loss. When the financial asset is derecognized, the cumulative gain or loss previously recognized in OCI is reclassified from equity to Statement of profit and loss and recognized in other gains/ (losses). Interest income from these financial assets is included in other income using the effective interest rate method.

Fair value through profit or loss (FVTPL): Assets that do not meet the criteria for amortized cost or FVOCI are measured at fair value through profit or loss. Interest income from these financial assets is included in other income.



Equity instruments: All equity investments in scope of Ind AS 109 are measured at fair value. Equity instruments which are held for trading and contingent consideration recognised by an acquirer in a business combination to which Ind AS 103 applies are classified as at FVTPL. For all other equity instruments, the Company may make an irrevocable election to present in other comprehensive income subsequent changes in the fair value. The Company makes such election on an instrument-by-instrument basis. The classification is made on initial recognition and is irrevocable.

If the Company decides to classify an equity instrument as at FVOCI, then all fair value changes on the instrument, excluding dividends, are recognized in the OCI. There is no recycling of the amounts from OCI to P&L, even on sale of investment. However, the Company may transfer the cumulative gain or loss within equity.

Equity instruments included within the FVTPL category are measured at fair value with all changes recognized in the profit and loss.

(iii) **Impairment of financial assets**

In accordance with Ind AS 109, Financial Instruments, the Company applies expected credit loss (ECL) model for measurement and recognition of impairment loss on financial assets that are measured at amortized cost and FVOCI.

For recognition of impairment loss on financial assets and risk exposure, the Company determines that whether there has been a significant increase in the credit risk since initial recognition. If credit risk has not increased significantly, 12-month ECL is used to provide for impairment loss. However, if credit risk has increased significantly, lifetime ECL is used. If in subsequent years, credit quality of the instrument improves such that there is no longer a significant increase in credit risk since initial recognition, then the entity reverts to recognizing impairment loss allowance based on 12 month ECL.

Life time ECLs are the expected credit losses resulting from all possible default events over the expected life of a financial instrument. The 12 month ECL is a portion of the lifetime ECL which results from default events that are possible within 12 months after the year end.

ECL is the difference between all contractual Cash flows that are due to the Company in accordance with the contract and all the Cash flows that the entity expects to receive (i.e. all shortfalls), discounted at the original EIR. When estimating the Cash flows, an entity is required to consider all contractual terms of the financial instrument (including prepayment, extension etc.) over the expected life of the financial instrument. However, in rare cases when the expected life of the financial instrument cannot be estimated reliably, then the entity is required to use the remaining contractual term of the financial instrument.

In general, it is presumed that credit risk has significantly increased since initial recognition if the payment is more than 30 days past due.

ECL impairment loss allowance (or reversal) recognized during the year is recognized as income/expense in the Statement of profit and loss. In balance sheet ECL for financial assets measured at amortized cost is presented as an allowance, i.e. as an integral part of the measurement of those assets in the balance sheet. The allowance reduces the net carrying amount. Until the asset meets write off criteria, the Company does not reduce impairment allowance from the gross carrying amount.

(iv) **Derecognition of financial assets**

A financial asset is derecognized only when

- a) the rights to receive Cash flows from the financial asset is transferred or
- b) retains the contractual rights to receive the Cash flows of the financial asset, but assumes a contractual obligation to pay the Cash flows to one or more recipients.

Where the financial asset is transferred then in that case financial asset is derecognized only if substantially all risks and rewards of ownership of the financial asset is transferred. Where the entity has not transferred substantially all risks and rewards of ownership of the financial asset, the financial asset is not derecognized.

(b) **Financial liabilities**

(i) **Initial recognition and measurement**

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss and at amortized cost, as appropriate. All financial liabilities are recognized initially at fair value and, in the case of borrowings and payables, net of directly attributable transaction costs.

(ii) **Subsequent measurement**

The measurement of financial liabilities depends on their classification, as described below:

Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments. Gains or losses on liabilities held for trading are recognized in the Statement of profit and loss.



Borrowings

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in Statement of profit and loss when the liabilities are derecognized as well as through the EIR amortization process. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in the Statement of profit and loss.

Borrowing Cost: Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of the asset. All other borrowing costs are expensed in the period in which they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds. Borrowing cost also includes exchange differences to the extent regarded as an adjustment to the borrowing costs.

(iii) Derecognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the Statement of profit and loss as finance costs.

2.16 Employee Benefits

(a) Short-term benefits

Short term employee benefits are measured on an undiscounted basis and are expensed as the related service is provided. Liabilities for wages and salaries, including non-monetary benefits that are expected to be settled wholly within 12 months after the end of the year in which the employees render the related service are recognized in respect of employees' services up to the end of the year and are measured at the amounts expected to be paid when the liabilities are settled. The liabilities are presented as current employee benefit obligations in the balance sheet.

(b) Other long-term employee benefits

(i) Defined contribution plan

Provident Fund: Contribution towards provident fund is made to the regulatory authorities, where the Company has no further obligations. Such benefits are classified as Defined Contribution Schemes as the Company does not carry any further obligations, apart from the contributions made on a monthly basis which are charged to the Statement of profit and loss.

Employee's State Insurance Scheme: Contribution towards employees' state insurance scheme is made to the regulatory authorities, where the Company has no further obligations. Such benefits are classified as Defined Contribution Schemes as the Company does not carry any further obligations, apart from the contributions made on a monthly basis which are charged to the Statement of profit and loss.

(ii) Defined benefit plans

Gratuity: The Company provides for gratuity, a defined benefit plan (the 'Gratuity Plan') covering eligible employees in accordance with the Payment of Gratuity Act, 1972. The Gratuity Plan provides a lump sum payment to vested employees at retirement, death, incapacitation or termination of employment, of an amount based on the respective employee's salary. The Company's liability is actuarially determined (using the Projected Unit Credit method) at the end of each reporting period. Actuarial losses/gains are recognized in the other comprehensive income in the year in which they arise.

The present value of the defined benefit obligation denominated in INR is determined by discounting the estimated future cash outflows by reference to market yields at the end of the reporting period on government bonds that have terms approximating to the terms of the related obligation.

The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is included in employee benefit expense in the Statement of profit and loss.

Remeasurement gains and losses arising from experience adjustments and changes in actuarial assumptions are recognised in the period in which they occur, directly in other comprehensive income. They are included in retained earnings in the statement of changes in equity and in the balance sheet.

Changes in the present value of the defined benefit obligation resulting from plan amendments or curtailments are recognised immediately in profit or loss as past service cost.

Compensated Absences: Accumulated compensated absences, which are expected to be availed or encashed within 12 months from the end of the year are treated as short term employee benefits. The obligation towards the same is measured at the expected cost of accumulating compensated absences as the additional amount expected to be paid as a result of the unused entitlement as at the period end.

Accumulated compensated absences, which are expected to be availed or encashed beyond 12 months from the end of the year are treated as other long term employee benefits. The Company's liability is actuarially determined (using the Projected Unit Credit method) at the end of each period. Actuarial losses/gains are recognized in the Statement of profit and loss in the period in which they arise.

Leaves under defined benefit plans can be encashed only on discontinuation of service by employee.



(c) **Share-based payments**

Employees (including senior executives) of the Company receive remuneration in the form of share-based payments, whereby employees render services as consideration for equity instruments (equity-settled transactions). The cost of equity-settled transactions is determined by the fair value at the date when the grant is made using an appropriate valuation model.

That cost is recognised, together with a corresponding increase in share-based payment (SBP) reserves in equity, over the period in which the performance and/or service conditions are fulfilled in employee benefits expense. The cumulative expense recognised for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Companies' best estimate of the number of equity instruments that will ultimately vest. The Statement of profit and loss expense or credit for a period represents the movement in cumulative expense recognised as at the beginning and end of that period and is recognised in employee benefits expense.

No expense is recognised for awards that do not ultimately vest because non-market performance and/or service conditions have not been met. Where awards include a market or non-vesting condition, the transactions are treated as vested irrespective of whether the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied.

The dilutive effect of outstanding options is reflected as additional share dilution in the computation of diluted earnings per share.

2.17 Earnings Per Share

Basic earnings per share is calculated by dividing the net profit or loss for the year attributable to equity shareholders by the weighted average number of equity shares outstanding during the year. Earnings considered in ascertaining the Company's earnings per share is the net profit or loss for the year after deducting preference dividends and any attributable tax thereto for the year. The weighted average number of equity shares outstanding during the year and for all the years presented is adjusted for events, such as bonus shares, other than the conversion of potential equity shares, that have changed the number of equity shares outstanding, without a corresponding change in resources.

For the purpose of calculating diluted earnings per share, the net profit or loss for the year attributable to equity shareholders and the weighted average number of shares outstanding during the year is adjusted for the effects of all dilutive potential equity shares.

2.18 Segment Reporting

In accordance with Ind AS 108, Operating segments, segment information has been disclosed in the consolidated financial statements of the Company and no separate disclosure on segment information is given in these standalone financial statements.

3 Significant accounting judgments, estimates and assumptions

The preparation of financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future years.

3.1 Estimates and assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the year end date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Company based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

(a) **Taxes**

Deferred tax assets are recognized for unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and the level of future taxable profits together with future tax planning strategies.

The Company neither have any taxable temporary difference nor any tax planning opportunities available that could partly support the recognition of these losses as deferred tax assets. On this basis, the Company has determined that it cannot recognize deferred tax assets on the tax losses carried forward except for the unabsorbed depreciation. Refer note 30.

(b) **Defined benefit plans (gratuity benefits and compensated absences)**

The cost of the defined benefit plans such as gratuity and compensated absences are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. Those include the determination of the discount rate, future salary increases and mortality rates. Due to the complexities involved in the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in those assumptions. All assumptions are reviewed at each year end.



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The principal assumptions are the discount and salary growth rate. The discount rate is based upon the market yields available on government bonds at the accounting date with a term that matches that of liabilities. Salary increase rate takes into account of inflation, seniority, promotion and other relevant factors on long term basis. For details refer note 34.

- (c) **Useful lives of Property, plant and equipment and intangible assets**
As described in the significant accounting policies, the Company reviews the estimated useful lives of Property, plant and equipment and intangible assets at the end of each reporting period. Useful lives of intangible assets is determined on the basis of estimated benefits to be derived from use of such intangible assets. These reassessments may result in change in the depreciation /amortization expense in future periods.
- (d) **Impairment of non-financial assets and goodwill**
In assessing impairment, management estimates the recoverable amount of each asset or cash-generating units based on expected future Cash flows and uses an interest rate to discount them. Estimation uncertainty relates to assumptions about future operating results and the determination of a suitable discount rate.
- (e) **Provisions**
Provisions are recognised in the period when it becomes probable that there will be a future outflow of funds resulting from past operations or events that can reasonably be estimated. The timing of recognition requires application of judgement to existing facts and circumstances which may be subject to change. The litigations and claims to which the Company is exposed are assessed by management and in certain cases with the support of external specialised lawyers.
- (f) **Provision for expected credit losses of trade receivables and contract assets**

The Company uses a provision matrix to calculate expected credit loss (ECL) for trade receivables and contract assets.

The provision matrix is initially based on the Company's historical observed default rates. The Company will calibrate the matrix to adjust the historical credit loss experience with forward-looking information. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analysed.

The assessment of the correlation between historical observed default rates and ECLs is a significant estimate. The Company's historical credit loss experience may also not be representative of customer's actual default in the future.



4 Property, plant and equipment

| Particular | Gross Carrying Amount | | | Depreciation | | | Net Carrying Amount |
|-------------------------|-----------------------|-------------|-------------|-----------------------|------------------------------|-------------|------------------------|
| | As at 1 April 2024 | Additions | Disposals | As at 1 April 2024 | Depreciation for the year | Disposal | As at 31 March 2025 |
| Furniture and fixtures | 0.01 | - | - | 0.01 | - | - | 0.01 |
| Vehicles | 0.66 | - | - | 0.31 | 0.14 | - | 0.45 |
| Office equipment | 0.72 | 0.45 | - | 0.34 | 0.16 | - | 0.50 |
| Computers and equipment | 9.83 | 4.99 | 0.11 | 6.46 | 2.83 | 0.04 | 9.25 |
| Total | 11.22 | 5.44 | 0.11 | 7.12 | 3.13 | 0.04 | 10.21 |
| | | | | | | | 6.34 |
| Particular | Gross Carrying Amount | | | Depreciation | | | Net Carrying Amount |
| | As at 1 April 2023 | Additions | Disposals | As at 1 April 2023 | Depreciation for the year | Disposal | As at 31 March 2024 |
| Furniture and fixtures | 0.01 | - | - | - | 0.01 | - | 0.01 |
| Vehicles | 0.66 | - | - | 0.17 | 0.14 | - | 0.31 |
| Office equipment | 0.35 | 0.37 | - | 0.22 | 0.12 | - | 0.34 |
| Computers and equipment | 7.97 | 1.86 | - | 4.35 | 2.11 | - | 6.46 |
| Total | 8.99 | 2.23 | - | 4.74 | 2.38 | - | 7.12 |
| | | | | | | | 4.10 |

4.01 Revaluation of Assets

The Company has not revalued its property, plant and equipment (including right-of-use assets) during the year ended 31 March 2025 and 31 March 2024.

4.02 Change in estimate

There are no changes in estimates for the year ending 31 March 2025.

As on 1 April 2023 the Company changed its depreciation method from 'written down value' to 'straight line'. During the year ended 31 March 2024, change in depreciation method has resulted in reduction in depreciation charge by INR 0.41 Mn in Statement of Profit and Loss with corresponding impact on the net assets of the Company. Had the Company not changed the depreciation method, profit of the Company would have been reduced by INR 0.41 Mn.

5 Right-of-use Assets

| Particular | Gross Carrying Amount | | | Depreciation | | | Net Carrying Amount |
|--------------|-----------------------|-------------|-----------|-----------------------|------------------------------|-----------|------------------------|
| | As at 1 April 2024 | Additions | Disposals | As at 1 April 2024 | Depreciation for the year | Disposals | As at 31 March 2025 |
| Buildings | 45.20 | 9.97 | - | 23.31 | 12.81 | - | 36.12 |
| Total | 45.20 | 9.97 | - | 23.31 | 12.81 | - | 36.12 |
| | | | | | | | 19.05 |
| | | | | | | | 19.05 |
| Particular | Gross Carrying Amount | | | Depreciation | | | Net Carrying Amount |
| | As at 1 April 2023 | Additions | Disposals | As at 1 April 2023 | Depreciation for the year | Disposals | As at 31 March 2024 |
| Buildings | 45.20 | - | - | 10.53 | 12.78 | - | 23.31 |
| Total | 45.20 | - | - | 10.53 | 12.78 | - | 23.31 |
| | | | | | | | 21.89 |
| | | | | | | | 21.89 |

5.01 Leases where company is a lessee

The Company also has certain leases of office space with lease terms of 12 months or less. The Company applies the 'short-term lease' recognition exemptions for these leases. (Recognised in other expenses Refer note 29)



6 Other intangible assets

| Particular | Gross Carrying Amount | | | | Amortisation | | | | Net Carrying Amount | |
|--------------------|-----------------------|-----------|-----------|------------------------|-----------------------|------------------------------|-----------|------------------------|------------------------|--|
| | As at 1 April 2024 | Additions | Disposals | As at 31 March 2025 | As at 1 April 2024 | Amortisation for the year | Disposals | As at 31 March 2025 | As at 31 March 2025 | |
| Computer Software | 0.96 | - | - | 0.96 | 0.43 | 0.50 | - | 0.73 | 0.23 | |
| Bridge Vendor | 1.87 | - | - | 1.87 | 1.87 | - | - | 1.87 | - | |
| APPI Payroll | 6.43 | - | - | 6.43 | 3.71 | 1.09 | - | 4.80 | 1.63 | |
| Rise HR Management | 2.57 | - | - | 2.57 | 1.49 | 0.43 | - | 1.92 | 0.65 | |
| HYRE Equipment | 3.86 | - | - | 3.86 | 2.22 | 0.65 | - | 2.87 | 0.99 | |
| Total | 15.69 | - | - | 15.69 | 9.72 | 2.47 | - | 12.19 | 3.50 | |

| Particular | Gross Carrying Amount | | | | Amortisation | | | | Net Carrying Amount | |
|--------------------|-----------------------|-----------|-----------|------------------------|-----------------------|------------------------------|-----------|------------------------|------------------------|--|
| | As at 1 April 2023 | Additions | Disposals | As at 31 March 2024 | As at 1 April 2023 | Amortisation for the year | Disposals | As at 31 March 2024 | As at 31 March 2024 | |
| Computer Software | 1.87 | - | - | 1.87 | 1.17 | 0.70 | - | 1.87 | - | |
| Bridge Vendor | 0.96 | - | - | 0.96 | 0.11 | 0.32 | - | 0.43 | 0.53 | |
| APPI Payroll | 6.43 | - | - | 6.43 | 2.62 | 1.09 | - | 3.71 | 2.72 | |
| Rise HR Management | 2.57 | - | - | 2.57 | 1.05 | 0.44 | - | 1.49 | 1.08 | |
| HYRE Equipment | 3.86 | - | - | 3.86 | 1.57 | 0.65 | - | 2.22 | 1.64 | |
| Total | 15.69 | - | - | 15.69 | 6.52 | 3.20 | - | 9.72 | 5.97 | |

6.01 Revaluation of Intangible Assets

The Company has not revalued its intangible assets during the year ended 31 March 2025 and 31 March 2024.

6.02 Change in estimate

There are no changes in estimates for the year ending 31 March 2025.

As on 1 April 2023 the Company changed its depreciation method from 'written down value' to 'straight line'. During the current year ended 31 March 2024, change in depreciation method has resulted in reduction in depreciation charge by INR 1.05 Mn in Statement of Profit and Loss with corresponding impact on the net assets of the Company. Had the Company not changed the depreciation method, profit of the Company would have been reduced by INR 1.05 Mn.



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7 Financial Assets - Investments

Investment in equity unquoted instruments (fully paid-up)

Investment in Subsidiaries at cost

| | As at 31 March 2025 | As at 31 March 2024 |
|---|------------------------|------------------------|
| 20,40,000 shares of ₹10 each fully paid up in CIEL Skills and Careers Pvt Ltd (31 March 2024: 1,040,000 shares of ₹ 10 each fully paid) | 161.78 | 10.40 |
| 78,65,000 shares of ₹10 each fully paid up in Ma Foi Strategic Consultants Pvt Ltd (31 March 2024: 4,011,675 shares of ₹ 10 each fully paid) | 201.05 | 40.12 |
| 615,746 shares of ₹10 each fully paid up in Next Leap Career Solutions Pvt Ltd (31 March 2024: 521,959 shares of ₹ 10 each fully paid) | 278.73 | 210.29 |
| 577,582 shares of ₹10 each fully paid up in Integrum Technologies Pvt Ltd (31 March 2024: 471,892 shares of ₹ 10 each fully paid) | 18.72 | 4.72 |
| 9,999 shares of ₹10 each fully paid up in CIEL Technologies Pvt Ltd | 0.10 | 0.10 |
| 600,000 shares of ₹10 each fully paid up in Aargee Staffing Services Pvt Ltd | 2.00 | 2.00 |
| 309,031 shares of ₹10 each fully paid up in Firstventure Corporation Pvt Ltd | 91.47 | 91.47 |
| 5100 shares of ₹10 each fully paid up in People Metrics Pvt Ltd (w.e.f October 04,2024) | 15.82 | - |
| 5100 shares of ₹10 each fully paid up in Thomas Assessments Pvt Ltd (w.e.f October 04,2024) | 78.92 | - |
| 37,806 shares of ₹100 each fully paid up in Vibrant Screen Pvt Ltd (w.e.f March 27,2025) | 224.40 | - |
| Total (equity instruments) | 1,072.99 | 359.10 |
| Current | - | - |
| Non- Current | 1,072.99 | 359.10 |
| | 1,072.99 | 359.10 |
| Aggregate book value of: | | |
| Quoted investments | - | - |
| Unquoted investments | 1,072.99 | 359.10 |
| Aggregate amount of impairment in value of Investments | - | - |

8 Other financial assets

Financial instruments at amortised cost

| | |
|--|--|
| Security deposits | |
| Bank deposits accounts with more than 12 months maturity | |
| Interest accrued on deposits with bank | |
| Unsettled Credit from bank | |
| Total | |

| 31 March 2025 | | 31 March 2024 | |
|---------------|----------|---------------|--------------|
| Non Current | Current | Non Current | Current |
| 28.12 | - | 14.34 | - |
| 12.46 | - | 83.60 | - |
| 3.87 | - | 3.22 | - |
| - | - | - | 32.40 |
| 44.45 | - | 101.16 | 32.40 |

9 Other non-current assets

| | |
|---|--|
| Reimbursement right for Gratuity* (Refer Note 34) | |
| Total | |

| 31 March 2025 | 31 March 2024 |
|---------------|---------------|
| 138.05 | 96.43 |
| 138.05 | 96.43 |

*The company has accounted the gratuity for the employees deputed by creating a liability and a corresponding asset on the same as a reimbursement right to gratuity.



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10 Trade receivable

| | 31 March 2025 | 31 March 2024 |
|--|-----------------|-----------------|
| Unsecured, considered good | | |
| Receivable from contract with customer - billed | 1,323.35 | 1,108.54 |
| Receivable from contract with customer - unbilled* | 410.64 | 238.02 |
| <u>Unsecured, considered doubtful</u> | | |
| Receivable from contract with customer - billed | 1.63 | 3.22 |
| | <u>1,735.62</u> | <u>1,349.78</u> |
| Less: allowance for expected credit losses | | |
| Total | <u>(1.63)</u> | <u>(3.22)</u> |
| | <u>1,733.99</u> | <u>1,346.56</u> |

*Revenues in excess of invoicing are classified as Contract Assets (unbilled revenue), when Company has satisfied its performance obligations but has not yet issued the invoice. The Company has an unconditional right to consideration before it invoices its customers.

Trade receivables are non-interest bearing and generally on terms of 30 to 90 days.

i. Refer Note. 36 for the Company's credit risk management process.

ii. Refer Note. 33 for Trade receivables from related parties.

The movement in allowances for expected credit losses is as follows:

| Particulars | 31 March 2025 | 31 March 2024 |
|-------------------------|---------------|---------------|
| Opening balance | 3.22 | 5.69 |
| Additions / (Reversals) | (1.59) | (2.47) |
| Closing Balance | <u>1.63</u> | <u>3.22</u> |

10.01 Ageing of Trade Receivables

| As at 31 March 2025 | | Current | | | | | | |
|--|---------------|----------|--|-------------------|-----------|-----------|-------------------|----------|
| Particulars | Unbilled Dues | Not Due | Outstanding for following periods from due date of payment | | | | | Total |
| | | | Less than 6 months | 6 months - 1 year | 1-2 years | 2-3 years | More than 3 years | |
| (i) Undisputed trade receivables – considered good | 410.64 | 1,218.92 | 80.00 | 18.15 | 3.56 | 2.72 | - | 1,733.99 |
| (ii) Undisputed trade receivables – which have significant increase in credit risk | - | - | - | - | - | - | - | 1.63 |
| (iii) Undisputed trade receivables – credit impaired | - | - | - | - | - | - | - | - |
| (iv) Disputed trade receivables – considered good | - | - | - | - | - | - | - | - |
| (v) Disputed trade receivables – which have significant increase in credit risk | - | - | - | - | - | - | - | - |
| (vi) Disputed trade receivables – credit impaired | - | - | - | - | - | - | - | - |
| Less: Allowance for bad and doubtful debts (disputed + undisputed) | - | - | - | - | - | - | - | - |
| Total | | | | | | | | (1.63) |
| | | | | | | | | 1,733.99 |

| As at 31 March 2024 | | Current | | | | | | |
|--|---------------|---------|--|-------------------|-----------|-----------|-------------------|----------|
| Particulars | Unbilled Dues | Not Due | Outstanding for following periods from due date of payment | | | | | Total |
| | | | Less than 6 months | 6 months - 1 year | 1-2 years | 2-3 years | More than 3 years | |
| (i) Undisputed trade receivables – considered good | 238.02 | 554.32 | 511.44 | 34.06 | 7.64 | 1.08 | - | 1,346.56 |
| (ii) Undisputed trade receivables – which have significant increase in credit risk | - | - | - | - | - | - | - | 3.22 |
| (iii) Undisputed trade receivables – credit impaired | - | - | - | - | - | - | - | - |
| (iv) Disputed trade receivables – considered good | - | - | - | - | - | - | - | - |
| (v) Disputed trade receivables – which have significant increase in credit risk | - | - | - | - | - | - | - | - |
| (vi) Disputed trade receivables – credit impaired | - | - | - | - | - | - | - | - |
| Less: Allowance for bad and doubtful debts (disputed + undisputed) | - | - | - | - | - | - | - | - |
| Total | | | | | | | | (3.22) |
| | | | | | | | | 1,346.56 |



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| | | |
|--|---------------|---------------|
| 11 Cash and cash equivalents | | |
| Balances with banks: | | |
| In current accounts | 31 March 2025 | 31 March 2024 |
| Cash on hand | 5.17 | 19.91 |
| Total | 0.21 | 0.21 |
| | 5.38 | 20.12 |
| 12 Bank Balances other than Cash and cash equivalent | | |
| Deposit with maturity for more than 3 months but less than 12 months | 79.38 | - |
| Total | 79.38 | - |
| 13 Loans | | |
| Unsecured, considered good | | |
| Loans to related parties (Refer Note no.33) | 249.03 | 137.43 |
| | 249.03 | 137.43 |

The following disclosures is made where Loans given to its related parties (as defined under Companies Act, 2013)

| Name of the subsidiaries | Repayable on demand (Yes / No) | Purpose of Loan | Rate of Interest | 31 March 2025 | | 31 March 2024 | |
|--|--------------------------------|------------------------------|------------------|---|------------|---|------------|
| | | | | Amount outstanding as at the balance sheet date | % of Total | Amount outstanding as at the balance sheet date | % of Total |
| CIEL Technologies Pvt Ltd | Yes | Working Capital requirements | 9.00% | 19.77 | 7.94% | 2.77 | 2.02% |
| Ma Foi Strategic Consultants Pvt Ltd | Yes | Working Capital requirements | 9.00% | 159.10 | 63.89% | 102.40 | 74.51% |
| Integrum Technologies Pvt Ltd | Yes | Working Capital requirements | 9.00% | 57.46 | 23.07% | 21.12 | 15.37% |
| CIEL Skills And Careers Pvt Ltd | Yes | Working Capital requirements | 9.00% | 12.25 | 4.92% | 5.20 | 3.78% |
| Aargoe Staffing Services Pvt Ltd | Yes | Working Capital requirements | 9.00% | 0.45 | 0.18% | 5.94 | 4.32% |
| Total of Loan and Advances in the nature of Loan (Note 13) | | | | 249.03 | | 137.43 | |

| | | |
|-------------------------------------|---------------|---------------|
| 14 Other current assets | | |
| Balance with government authorities | 31 March 2025 | 31 March 2024 |
| Prepaid expenses | 212.52 | 209.67 |
| Advance to deputy employees | 132.83 | 36.17 |
| Advances to vendors | 0.99 | 0.99 |
| Advances to employees | 1.14 | 2.58 |
| Reimbursement right for gratuity* | 0.96 | 0.43 |
| Total | 22.89 | 15.15 |
| | 371.33 | 264.99 |

*The company has accounted the gratuity for the employees deputed by creating a liability and a corresponding asset on the same as a reimbursement right to gratuity.



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15 Equity share capital

Authorized share capital

7,50,00,000 Equity Shares of Rs. 2/- each
(31 March 2024: 1,10,00,000 Equity shares of Rs. 10/- each)

Issued, subscribed and paid up share capital

4,25,04,255 Equity shares of Rs. 2/- each
(31 March 2024: 8,084,141 Equity shares of Rs.10/- each)

Total

| | 31 March 2025 | 31 March 2024 |
|--|---------------|---------------|
| | 150.00 | 110.00 |
| | 150.00 | 110.00 |
| | 85.01 | 80.84 |
| | 85.01 | 80.84 |

Reconciliation of authorized share capital at the beginning and at the end of the year

Authorized Share Capital

Equity shares of Rs. 2/- each (31 March 2024: Equity shares of Rs. 10/- each)

Change during the year (Refer Note (i))

Change during the year (Refer Note (ii))

Outstanding at the end of the year

| | 31 March 2025 | | 31 March 2024 | |
|--|------------------|--------|------------------|--------|
| | Number of shares | Amount | Number of shares | Amount |
| | 1,10,00,000 | 110.00 | 48,00,000 | 48.00 |
| | 4,40,00,000 | - | - | - |
| | 2,00,00,000 | 40.00 | 62,00,000 | 62.00 |
| | 7,50,00,000 | 150.00 | 48,00,000 | 48.00 |

- (i) On and from the record date of 15 May 2024, the equity shares of the company have been sub-divided, such that 1 (one) equity having face value of Rs. 10 (ten only) each, fully paid up, stands sub-divided into 5 (five) equity shares having face value of Rs. 2 (two) each, fully paid up, ranking pari-passu in all respects.
- (ii) With effect from 8th October 2024, the Company increased its authorised share capital from Rs. 11,00,00,000 (Rupees Eleven Crore), divided into 5,50,00,000 (Five Crore Fifty Lakh) equity shares of Rs. 2 each, to Rs. 15,00,00,000 (Rupees Fifteen Crore), divided into 7,50,00,000 (Seven Crore Fifty Lakh) equity shares of Rs. 2 each.

With effect from 19 October 2023, Authorized Share Capital of the Company increased from Rs. 48.00 Mn comprising of 48,00,000 Equity Shares of Rs.10/- each to Rs. 110.00 Mn comprising of 1,10,00,000 Equity Shares of Rs.10/- each.

Reconciliation of equity shares outstanding at the beginning and at the end of the year

Equity Shares

Outstanding at the beginning of the year

Add:

i. Issued during the year - for cash (refer note b)

Outstanding after Sub -division during the year (refer note a)

Issued during the year - for cash (refer note c)

Issued during the year - on exercise of employee stock options (refer note d)

Issued during the year - for non cash (refer note e, f)

Issue of shares on conversion of Compulsory convertible debentures (CCDs) (refer note g)

Issue of bonus shares during the year (refer note h)

Outstanding at the end of the year

| | 31 March 2025 | | 31 March 2024 | |
|--|------------------|--------|------------------|--------|
| | Number of shares | Amount | Number of shares | Amount |
| | 80,84,141 | 80.84 | 43,91,639 | 43.92 |
| | 3,937.00 | 0.04 | 2,64,392 | 2.64 |
| | 80,88,078 | 80.88 | - | - |
| | 4,04,40,390 | 80.88 | - | - |
| | 2,57,267.00 | 0.51 | - | - |
| | 18,575.00 | 0.04 | - | - |
| | 17,88,023.00 | 3.58 | 24,252 | 0.24 |
| | - | - | 62,398 | 0.62 |
| | - | - | 33,41,460 | 33.41 |
| | 4,25,04,255 | 85.01 | 80,84,141 | 80.84 |

Notes:

(a) On and from the record date of 15 May 2024, the equity shares of the company have been sub-divided, such that 1 (one) equity having face value of Rs. 10 (ten only) each, fully paid up, stands sub-divided into 5 (five) equity shares having face value of Rs. 2 (two) each, fully paid up, ranking pari-passu in all respects.

b) The Company has made private placement of shares for the year ended 31 March 2025 of 3,937 shares of Rs.10/- each and for the year ended 31 March 2024, 2,64,392 shares of Rs. 10/- each.

c) The Company has made private placement of shares for the year ended 31 March 2025 of 2,57,267 shares of Rs.2/- each.

d) During the year ended 31 March 2025, company has issued equity shares under CIEL HR Services Private Limited Employee Stock Option Plan, 2022 of 18,575 shares of Rs.2/- each.

e) During the year 31 March 2025, the Company has issued 13,978 shares to promoters Aditya Narayan Mishra and Santhosh Nair as part of their incentive payouts for FY 23-24.

f) During the year ended 31 March 2025, the Company issued 17,74,045 equity shares to non-controlling shareholders of subsidiaries as below, as non-cash consideration for the acquisition of remaining stakes.

1. Ma Foi Strategic Consultants Private Limited: 783,417 shares of Rs.2/- each
2. CIEL Skills and Careers Private Limited: 7,37,722 shares of Rs.2/- each.
3. Integrum Technologies Private Limited: 68,224 shares of Rs. 2/- each.
4. Thomas Assessment Private Limited: 184,682 shares of Rs.2/- each

During the year 31 March 2024, Company issued equity shares to the shareholders of its subsidiaries as part of the purchase consideration for acquisition as outlined below;

1. Next Leap Career Solutions Private Limited 3,178 Equity shares of Rs.10 each.
2. Aargee Staffing Services Private Limited 1,230 Equity shares of Rs.10 each.
3. Firstventure Corporation Private Limited 19,844 Equity shares of Rs.10 each.



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- 15 **Equity share capital**
Authorized share capital
7,50,00,000 Equity Shares of Rs. 2/- each
(31 March 2024: 1,10,00,000 Equity shares of Rs. 10/- each)

| 31 March 2025 | 31 March 2024 |
|---------------|---------------|
| 150.00 | 110.00 |
| 150.00 | 110.00 |

- Issued, subscribed and paid up share capital
4,25,04,255 Equity shares of Rs. 2/- each
(31 March 2024: 8,084,141 Equity shares of Rs.10/- each)

| | |
|-------|-------|
| 85.01 | 80.84 |
| 85.01 | 80.84 |

Total

Reconciliation of authorized share capital at the beginning and at the end of the year

| | 31 March 2025 | | 31 March 2024 | |
|---|------------------|--------|------------------|--------|
| | Number of shares | Amount | Number of shares | Amount |
| Authorized Share Capital | | | | |
| Equity shares of Rs. 2/- each (31 March 2024: Equity shares of Rs. 10/- each) | 1,10,00,000 | 110.00 | 48,00,000 | 48.00 |
| Change during the year (Refer Note (i)) | 4,40,00,000 | - | - | - |
| Change during the year (Refer Note (ii)) | 2,00,00,000 | 40.00 | 62,00,000 | 62.00 |
| Outstanding at the end of the year | 7,50,00,000 | 150.00 | 1,10,00,000 | 110.00 |

- (i) On and from the record date of 15 May 2024, the equity shares of the company have been sub-divided, such that 1 (one) equity having face value of Rs. 10 (ten only) each, fully paid up, stands sub- divided into 5 (five) equity shares having face value of Rs. 2 (two) each, fully paid up, ranking pari-passu in all respects.
(ii) With effect from 8th October 2024, the Company increased its authorised share capital from Rs. 11,00,00,000 (Rupees Eleven Crore), divided into 5,50,00,000 (Five Crore Fifty Lakh) equity shares of Rs. 2 each, to Rs. 15,00,00,000 (Rupees Fifteen Crore), divided into 7,50,00,000 (Seven Crore Fifty Lakh) equity shares of Rs. 2 each.

With effect from 19 October 2023, Authorized Share Capital of the Company increased from Rs. 48.00 Mn comprising of 48,00,000 Equity Shares of Rs.10/- each to Rs. 110.00 Mn comprising of 1,10,00,000 Equity Shares of Rs.10/- each.

Reconciliation of equity shares outstanding at the beginning and at the end of the year

| | 31 March 2025 | | 31 March 2024 | |
|--|------------------|--------|------------------|--------|
| | Number of shares | Amount | Number of shares | Amount |
| Equity Shares | | | | |
| Outstanding at the beginning of the year | 80,84,141 | 80.84 | 43,91,639 | 43.92 |
| Add: | | | | |
| i. Issued during the year - for cash (refer note b) | 3,937,000 | 0.04 | 2,64,392 | 2.64 |
| Outstanding after Sub -division during the year (refer note a) | 80,88,078 | 80.88 | | |
| Issued during the year - for cash (refer note c) | 4,04,40,390 | 80.88 | | |
| Issued during the year - on exercise of employee stock options (refer note d) | 2,57,267,000 | 0.51 | - | - |
| Issued during the year - for non cash (refer note e, f) | 18,575,000 | 0.04 | | |
| Issue of shares on conversion of Compulsory convertible debentures (CCDs) (refer note g) | 17,88,023.00 | 3.58 | 24,252 | 0.24 |
| Issue of bonus shares during the year (refer note h) | - | - | 62,398 | 0.62 |
| Outstanding at the end of the year | - | - | 33,41,460 | 33.41 |
| | 4,25,04,255 | 85.01 | 80,84,141 | 80.84 |

Notes:

(a) On and from the record date of 15 May 2024, the equity shares of the company have been sub-divided, such that 1 (one) equity having face value of Rs. 10 (ten only) each, fully paid up, stands sub- divided into 5 (five) equity shares having face value of Rs. 2 (two) each, fully paid up, ranking pari-passu in all respects.

b) The Company has made private placement of shares for the year ended 31 March 2025 of 3,937 shares of Rs.10/- each and for the year ended 31 March 2024 , 2,64,392 shares of Rs. 10/- each.

c)The Company has made private placement of shares for the year ended 31 March 2025 of 2,57,267 shares of Rs.2/- each.

d) During the year ended 31 March 2025, company has issued equity shares under CIEL HR Services Private Limited Employee Stock Option Plan, 2022 of 18,575 shares of Rs.2/- each.

e) During the year 31 March 2025, the Company has issued 13,978 shares to promoters Aditya Narayan Mishra and Sunthosh Nair as part of their incentive payouts for FY 23- 24.

f) During the year ended 31 March 2025, the Company issued 17,74,045 equity shares to non-controlling shareholders of subsidiaries as below, as non-cash consideration for the acquisition of remaining stakes.

1. Ma Foi Strategie Consultants Private Limited: 783,417 shares of Rs.2/- each
2. CIEL Skills and Careers Private Limited: 7,37,722 shares of Rs.2/- each.
3. Integrum Technologies Private Limited: 68,224 shares of Rs. 2/- each.
4. Thomas Assessment Private Limited: 184,682 shares of Rs.2/- each

During the year 31 March 2024, Company issued equity shares to the shareholders of it's subsidiaries as part of the purchase consideration for acquisition as outlined below;

1. Next Leap Career Solutions Private Limited 3,178 Equity shares of Rs.10 each.
2. Aargee Staffing Services Private Limited 1,230 Equity shares of Rs.10 each.
3. Firstventure Corporation Private Limited 19,844 Equity shares of Rs.10 each.



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| | | | |
|---|--|----------------------|----------------------|
| (e) Equity Share Application Money | | 31 March 2025 | 31 March 2024 |
| -As at beginning of the year | | 1.95 | - |
| Equity Share Application Money received during the year | | 59.27 | 1.95 |
| Equity Share Application Money utilized during the year | | (61.22) | - |
| Closing balance | | - | 1.95 |
| (f) Other Comprehensive Income | | 31 March 2025 | 31 March 2024 |
| Opening Balance | | 1.53 | 0.77 |
| Changes during the year | | (0.29) | 0.76 |
| Closing Balance | | 1.24 | 1.53 |
| 17 Non-current borrowings | | 31 March 2025 | 31 March 2024 |
| <u>Secured</u> | | | |
| (a) Term loan | | | |
| From banks | | - | - |
| <u>Unsecured</u> | | | |
| (a) Debentures | | | |
| 10 % Non convertible debentures (Refer Note i) | | 47.70 | 41.60 |
| 9% Non convertible debentures (refer note i) | | 2.10 | 2.10 |
| (b) From other parties | | 87.18 | 48.85 |
| Total | | 136.98 | 92.55 |
| Less: Current maturities of long term debt | | (73.37) | (48.85) |
| Total | | 63.61 | 43.70 |

i. 10% Non -Convertible Debentures and 9% Non convertible debentures payable quarterly are redeemable at par at the end of twenty four months from the date of allotment. The debenture holder would have an option to request for redemption of NCDs before the end of the maturity period by giving a notice of not less than 90 days to the Company.

| | | | |
|---|--|----------------------|----------------------|
| 18 Provisions | | 31 March 2025 | 31 March 2024 |
| Non Current | | | |
| Provision for employee benefits | | | |
| Provision for gratuity (unfunded) (Refer note 34) | | 150.65 | 105.66 |
| Compensated absences (unfunded) | | 3.78 | 3.09 |
| Total Provisions | | 154.43 | 108.75 |
| Current | | 31 March 2025 | 31 March 2024 |
| Provision for employee benefits | | | |
| Provision for gratuity (unfunded) (Refer note 34) | | 25.42 | 16.89 |
| Provision for compensated absences (unfunded) | | 1.64 | 1.39 |
| Total Provisions | | 27.06 | 18.28 |
| 19 Current borrowings | | 31 March 2025 | 31 March 2024 |
| Secured, from bank, term loan | | | |
| -Working capital loans | | 811.53 | 438.51 |
| Unsecured Loans | | | |
| From other parties | | - | - |
| Current maturity of long term debts (Refer note 17) | | 73.37 | 48.85 |
| Total current borrowings | | 884.90 | 487.36 |

| Particulars | Coupon/ Interest rate | Year of maturity | Carrying amount as at 31 March 2025 | Carrying amount as at 31 March 2024 |
|---|--------------------------|------------------|--|---|
| Unsecured loans from banks/financial institutions : | | | | |
| (i) Oxyzo Financial Services Limited | 14.50% | Mar-25 | - | 48.85 |
| (i) Oxyzo Financial Services Limited | 14.50% | Jun-26 | 87.18 | - |
| Total | | | 87.18 | 48.85 |

iii. Details of term and security in respect of the short term borrowings:

The Company has taken the Working Capital Loans with HDFC Bank, Federal Bank and Yes Bank for funding of working capital requirement.

The Primary Security for the loans are:

- 1) First Pari-passu charge by way of Hypothecation on entire current assets of the company (Present & Future) and
- 2) First Pari-passu charge by way of Hypothecation on entire fixed assets of the company (Present & Future)

The collateral Security for the loan are :

- 1) The loan is secured by Personal guarantee of Mr. K.Pundiarajan, Mrs. Hemalatha Rajan, Mr. Aditya Narayan Mishra and Mr. Santhosh Nair.



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20 Trade payables

| | 31 March 2025 | 31 March 2024 |
|--|---------------|---------------|
| Total outstanding dues of micro and small enterprises | 6.71 | - |
| Total outstanding dues of creditors other than micro and small enterprises | 63.20 | 39.73 |
| Provision for accrued expenses | 50.57 | 28.87 |
| Total | 120.48 | 68.60 |

- i. Refer note. 36 for the Company's credit risk management process.
ii. Refer note. 33 for Trade payables to related parties.

Trade payables ageing schedule

| 31 March 2025 | Current | | | | | |
|----------------------------|---------------|--|-----------|-----------|-------------------|---------------|
| Particulars | Unbilled dues | Outstanding for following periods from due date of payment | | | | |
| | | Less than 1 year | 1-2 years | 2-3 years | More than 3 years | Total |
| (i) MSME | - | 6.71 | - | - | - | 6.71 |
| (ii) Disputed dues – MSME | - | - | - | - | - | - |
| (iii) Others | 50.57 | 63.20 | - | - | - | 113.77 |
| (iv)Disputed dues - Others | - | - | - | - | - | - |
| Total | 50.57 | 69.91 | - | - | - | 120.48 |

| 31 March 2024 | Current | | | | | |
|----------------------------|---------------|--|-----------|-----------|-------------------|-------|
| Particulars | Unbilled dues | Outstanding for following periods from due date of payment | | | | |
| | | Less than 1 year | 1-2 years | 2-3 years | More than 3 years | Total |
| (i) MSME | - | - | - | - | - | - |
| (ii) Disputed dues – MSME | - | - | - | - | - | - |
| (iii) Others | 28.87 | 39.27 | 0.46 | - | - | 68.60 |
| (iv)Disputed dues - Others | - | - | - | - | - | - |
| Total | 28.87 | 39.27 | 0.46 | - | - | 68.60 |

Disclosure relating to suppliers registered under MSMED Act based on the information available with the Company:

| Particulars | 31 March 2025 | 31 March 2024 |
|---|---------------|---------------|
| (a) Amount remaining unpaid to any supplier at the end of each accounting period: | | |
| Principal | 6.71 | - |
| Interest | - | - |
| Total | 6.71 | - |
| (b) The amount of interest paid by the buyer in terms of section 16 of the MSMED Act, along with the amount of the payment made to the supplier beyond the appointed day during each accounting period. | | |
| (c) The amount of interest due and payable for the year of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under the MSMED Act. | | |
| (d) The amount of interest accrued and remaining unpaid at the end of each accounting period. | | |
| (e) The amount of further interest remaining due and payable even in the succeeding periods, until such date when the interest dues above are actually paid to the small enterprise, for the purpose of disallowance of a deductible expenditure under section 23 of the MSMED Act. | | |

21 Other financial liabilities

| | Current 31 March 2025 | Current 31 March 2024 |
|--------------------------------------|--------------------------|--------------------------|
| Employee salary payables | 789.52 | 575.08 |
| Interest accrued but not due on loan | 2.66 | 2.03 |
| Total | 792.18 | 577.11 |

22 Current tax liabilities (net)

| | 31 March 2025 | 31 March 2024 |
|--------------------|---------------|---------------|
| Income tax payable | 9.98 | 7.71 |
| Total | 9.98 | 7.71 |

23 Other current liabilities

| | 31 March 2025 | 31 March 2024 |
|------------------------|---------------|---------------|
| Statutory dues payable | 252.98 | 175.8 |
| Advance from customers | 36.94 | 43.29 |
| Other payables | 0.31 | 0.15 |
| Total | 290.23 | 219.24 |



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24 Revenue from operations

Revenue from contracts with customers
 HR Services
 Total

| 31 March 2025 | 31 March 2024 |
|------------------|------------------|
| 14,240.72 | 10,419.21 |
| 14,240.72 | 10,419.21 |

The following table discloses the movement in trade receivables (unbilled) as disclosed in Note 10:

Balance at the beginning of the year
 Add: Revenue recognised during the year
 Less: Invoiced during the year
 Balance at the end of the year

| 31 March 2025 | 31 March 2024 |
|---------------|---------------|
| 238.02 | 186.05 |
| 3,715.59 | 3,144.02 |
| (3,542.97) | (3,092.05) |
| 410.64 | 238.02 |

Disaggregation of revenue

The above break up presents disaggregated revenues from contracts with customers by each of the business segments. The company believes that this disaggregation best depicts how the nature, amount, timing and uncertainty of our revenues and cash flows are affected by industry, market and other economic factors.

Performance obligations and remaining performance obligations

Applying the practical expedient as given in Ind AS 115, the Company has not disclosed the value of remaining performance obligations for:

- (i) contracts with an original expected duration of one year or less and
- (ii) contracts for which the Company has a right to consideration from a customer in an amount that corresponds directly with the value to the customer of the entity's performance completed to date which are typically contracts of time and material in nature

The aggregate value of performance obligations that are completely or partially unsatisfied, other than those meeting the exclusion criteria mentioned above, as of 31 March 2025 is Nil and as of 31 March 2024 is Nil.

25 Other income

Interest income
 - on fixed deposits
 - on loans to related Parties (Refer Note 33)
 - on lease deposits
 - on tax refunds receivable
 - Foreign exchange gain
 Gain on sale of PPE / Intangible Assets
 Total

| 31 March 2025 | 31 March 2025 |
|---------------|---------------|
| 5.81 | 6.85 |
| 18.01 | 7.86 |
| 0.26 | 0.26 |
| 15.84 | 8.92 |
| 2.24 | 0.87 |
| 0.03 | |
| 42.19 | 24.76 |

26 Employee benefits expense

Salaries, wages, bonus and other allowances
 Contribution to provident fund and other funds (Refer Note 34)
 Gratuity and compensated expenses (Refer Note 34 for gratuity)
 Employee stock option scheme compensation (Refer Note 37)
 Staff welfare expenses
 Total

| 31 March 2025 | 31 March 2025 |
|------------------|------------------|
| 13,026.62 | 9,493.61 |
| 786.34 | 599.51 |
| 6.44 | 3.35 |
| 27.55 | 22.50 |
| 1.34 | 1.19 |
| 13,848.29 | 10,120.16 |



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| | | |
|--|----------------------|----------------------|
| 27 Finance costs | 31 March 2025 | 31 March 2024 |
| Interest expense on borrowing | 65.42 | 55.36 |
| Interest expense on delay in payment of taxes | 2.59 | 2.29 |
| Interest expense on lease liabilities | 1.76 | 2.67 |
| Loan processing charges and other finance cost | 3.66 | 5.72 |
| Total | 73.43 | 66.04 |

| | | |
|--|----------------------|----------------------|
| 28 Depreciation and amortization expense | 31 March 2025 | 31 March 2024 |
| Depreciation of property, plant and equipment (Refer Note 4) | 3.13 | 2.38 |
| Amortization of intangible assets (Refer Note 6) | 2.47 | 3.20 |
| Depreciation of right-of-use assets (Refer Note 5) | 12.81 | 12.78 |
| Total | 18.41 | 18.36 |

| | | |
|---|----------------------|----------------------|
| 29 Other expenses | 31 March 2025 | 31 March 2024 |
| Recruitment and training | 0.42 | 1.48 |
| Rent | 21.99 | 19.66 |
| Travelling, stay and conveyance | 12.64 | 9.48 |
| Postage & courier | 1.49 | 1.25 |
| Printing & stationery | 0.19 | 0.27 |
| Communication and IT | 1.76 | 1.65 |
| Office expenses | 1.63 | 0.53 |
| Corporate and Social Responsibility (CSR) expenditure (Refer note 40) | 1.12 | 1.00 |
| Legal and professional charges | 24.75 | 18.81 |
| Business partner fee | 120.77 | 69.04 |
| Business promotion & sales expenses | 10.33 | 7.91 |
| Software licence expenses | 41.05 | 33.44 |
| Rates and taxes | 0.46 | 0.22 |
| Miscellaneous expenses | 0.08 | 2.52 |
| Remuneration to statutory auditors* | 4.00 | 4.10 |
| Total | 242.68 | 171.36 |

*Note : The following is the break-up of auditors remuneration (exclusive of GST)

| | | |
|--------------------|-------------|-------------|
| As auditor: | | |
| Statutory audit | 4.00 | 3.50 |
| Review of Ind AS | - | 0.60 |
| Total | 4.00 | 4.10 |

| | | |
|---|----------------------|----------------------|
| 30 Tax Expenses | 31 March 2025 | 31 March 2024 |
| Income tax expense charged to the statement of profit or loss | 9.98 | 6.01 |
| - Current tax | (0.79) | (0.83) |
| - Deferred tax credit | 9.19 | 5.18 |
| Income tax expense reported in the statement of profit or loss | | |
| Income tax expense charged to other comprehensive income | | |
| Net loss/(gain) on remeasurements of defined benefit plans | 0.10 | (0.26) |
| Income tax charged to other comprehensive income | 0.10 | (0.26) |
| Income tax expense attributable to | | |
| Profit from continuing operations | 9.29 | 4.92 |
| | 9.29 | 4.92 |



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| | 31 March 2025 | 31 March 2024 |
|--|---------------|---------------|
| 30.01 Reconciliation of tax charge and the accounting profit | | |
| Profit before tax | 100.10 | 68.05 |
| Tax Rate | 25.17% | 25.17% |
| Income tax expense at tax rates applicable | 25.19 | 17.13 |
| Tax effects of items that are not deductible/ deductible in determining taxable income: | | |
| Effect of other income considered separately | 9.98 | 6.01 |
| Non deductible expenses | 6.95 | 12.31 |
| - Deductible expenses | (22.16) | (23.43) |
| - Income to be excluded and other adjustments | (9.98) | (6.01) |
| Deferred Tax benefit during the year (Refer note 30.02) | (0.79) | (0.83) |
| Income tax expense | 9.19 | 5.18 |

30.02 Deferred tax assets

| Year ended 31 March 2025 | Opening Balance | Recognised/ (reversed) in Profit or loss | Recognised/ (reversed) in other comprehensive income | Closing balance |
|---|-----------------|--|--|-----------------|
| Deferred tax assets | | | | |
| On property, plant and equipment | 0.42 | 0.13 | - | 0.55 |
| On other intangible assets | 0.65 | 0.08 | - | 0.73 |
| On lease liabilities | 6.09 | (0.90) | - | 5.19 |
| On re-measurements gain/(losses) of post-employment benefit obligations | 2.76 | 2.31 | 0.10 | 5.17 |
| On provision for doubtful debts | 0.81 | (0.42) | - | 0.39 |
| On provision for expenses | 1.13 | (1.13) | - | - |
| | 11.86 | 0.07 | 0.10 | 12.03 |
| Deferred tax liabilities | | | | |
| On Right of use assets | (5.51) | 0.72 | - | (4.79) |
| | (5.51) | 0.72 | - | (4.79) |
| Deferred tax assets/ (liabilities), net | 6.35 | 0.79 | 0.10 | 7.24 |

| Year ended 31 March 2024 | Opening Balance | Recognised/ (reversed) in Profit or loss | Recognised/ (reversed) in other comprehensive income | Closing balance |
|---|-----------------|--|--|-----------------|
| Deferred tax assets | | | | |
| On property, plant and equipment | 0.49 | (0.07) | - | 0.42 |
| On other intangible assets | 0.56 | 0.09 | - | 0.65 |
| On lease liabilities | 9.00 | (2.91) | - | 6.09 |
| On re-measurements gain/(losses) of post-employment benefit obligations | 2.23 | 0.79 | (0.26) | 2.76 |
| On provision for doubtful debts | 1.43 | (0.62) | - | 0.81 |
| On provision for expenses | 0.79 | 0.34 | - | 1.13 |
| | 14.50 | (2.39) | (0.26) | 11.86 |
| Deferred tax liabilities | | | | |
| On other intangible assets | (8.73) | 3.22 | - | (5.51) |
| On Right of use assets | (8.73) | 3.22 | - | (5.51) |
| Deferred tax assets/ (liabilities), net | 5.77 | 0.83 | (0.26) | 6.35 |

30.03 Recognition of deferred tax asset

| | | |
|---|---------------|---------------|
| Balance sheet | | |
| Deferred tax asset | 31 March 2025 | 31 March 2024 |
| Deferred tax liabilities | 12.03 | 11.86 |
| Deferred tax assets/ (liabilities), net | (4.79) | (5.51) |
| | 7.24 | 6.35 |



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31 Earnings per equity share

Basic earnings /(loss) per share amounts are calculated by dividing the profit/loss for the year attributable to equity holders by the weighted average number of equity shares outstanding during the year.

Diluted earnings /(loss) per share amounts are calculated by dividing the profit/loss attributable to equity holders (after adjusting for interest on the convertible preference shares) by the weighted average number of equity shares outstanding during the year plus the weighted average number of equity shares that would be issued on conversion of all the dilutive potential equity shares into equity shares.

The following reflects the income and share data used in the basic and diluted earnings per equity share computations:

| Particulars | 31 March 2025 | 31 March 2024 |
|--|---------------|---------------|
| Basic earnings per equity share (INR) | 2.17 | 1.61 |
| Diluted earnings per equity share (INR) | 2.13 | 1.59 |
| Profit attributable to the equity shareholders | | |
| Profit attributable to the equity shareholders used in calculating basic earnings per equity share | 90.91 | 62.87 |
| Profit attributable to the equity shareholders used in calculating diluted earnings per equity share | 90.91 | 62.87 |
| Weighted average number of shares used as denominator | | |
| Weighted average number of shares used as denominator in calculating basic earning per share | 4,18,15,605 | 3,91,65,437 |
| Weighted average number of shares used as denominator in calculating diluted earning per share | 4,26,55,220 | 3,95,09,357 |

The earnings per share for the year ended 31 March 2024 has been restated considering the Equity share face value of Rs.2/- each in accordance with "Ind AS 33 - Earnings Per share".

Computation of weighted average number of shares

| Particulars | 31 March 2025 | 31 March 2024 |
|--|--------------------|--------------------|
| Number of equity shares outstanding at beginning of the year | 4,04,20,705 | 2,19,58,195 |
| Add: Weighted average number of equity shares issued during the year | 13,94,900 | 1,72,07,242 |
| Weighted average number of shares outstanding at the end of year for computing basic earnings per share | 4,18,15,605 | 3,91,65,437 |
| Add: Impact of potentially dilutive equity shares - employee stock options | 8,39,614 | 3,43,920 |
| Weighted average number of shares outstanding at the end of year for computing diluted earnings per share | 4,26,55,220 | 3,95,09,357 |

32 Leases where company is a lessee

Changes in the Lease liabilities

| Particulars | 31 March 2025 | | 31 March 2024 | |
|--|---------------------------------|---------|---------------------------------|---------|
| | Category of ROU Asset Buildings | Total | Category of ROU Asset Buildings | Total |
| Balance at beginning of the year | 24.19 | 24.19 | 35.77 | 35.77 |
| Recognized during the year | 9.97 | 9.97 | | |
| Unwinding of discount on lease liabilities | 1.76 | 1.76 | 2.67 | 2.67 |
| Payments during the year | (15.30) | (15.30) | (14.25) | (14.25) |
| Balance at end of the year | 20.62 | 20.62 | 24.19 | 24.19 |

Break-up of current and non-current lease liabilities

| Particulars | 31 March 2025 | 31 March 2024 |
|-------------------------------|---------------|---------------|
| Current Lease Liabilities | 10.16 | 12.53 |
| Non-current Lease Liabilities | 10.46 | 11.66 |
| Total | 20.62 | 24.19 |

Maturity analysis of lease liabilities

| Particulars | 31 March 2025 | 31 March 2024 |
|----------------------|---------------|---------------|
| Less than one year | 11.51 | 14.73 |
| One to five years | 11.09 | 12.41 |
| More than five years | - | - |
| Total | 22.60 | 27.14 |

Amounts recognised in statement of Profit and Loss account

| Particulars | 31 March 2025 | 31 March 2024 |
|-------------------------------|---------------|---------------|
| Interest on lease liabilities | 1.76 | 2.67 |
| Short-term leases expensed | 21.99 | 19.66 |
| Total | 23.75 | 22.33 |



33 Related party disclosures

In accordance with the requirements of Ind AS 24 Related Party Disclosures, names of the related parties, related party relationship, transactions and outstanding balances including commitments where control exists and with whom transactions have taken place during reported periods are as follows:

(a) Names of related parties and description of relationship as identified by the Company:

| Name of the related party | Location | Nature of the relationship |
|---|----------|--|
| CIEL Skills and Careers Private Limited | India | Subsidiaries |
| Ma Foi Strategic Consultants Private limited | India | |
| Integrum Technologies Private Limited | India | |
| Next Leap Career Solutions Private Limited | India | |
| CIEL Technologies Private Limited | India | |
| Aargee Staffing Services Private Limited | India | |
| FirstVenture Corporation Private Limited | India | |
| People Metrics Private Limited (w.e.f 04 October 2024) | India | |
| Thomas assessments Private Limited (w.e.f 04 October 2024) | India | |
| Vibrant Screen Private Limited (w.e.f 27 March 2025) | India | |
| CIEL Powertrain Solutions Private Limited (w.e.f 09 April 2025) | India | |
| Karuppasamy Pandiarajan | India | Executive Chairman & Director MD & CEO Director & COO Executive Director Executive Director Group CFO |
| Aditya Narayan Mishra | India | |
| Santhosh Nair | India | |
| Hemalatha Rajan | India | |
| Doraiswamy Rajiv Krishnan | India | |
| Saurabh Ashok More | India | Company Secretary (w.e.f. 27 June 2024) |
| Lalita Pasari | India | |
| Sornanumal Educational Trust | India | |
| The Ma Foi Foundation | India | Entities over which KMP are able to exercise significant influence |
| Athera Enterprises Private Limited | India | |

Key management personnel compensation:

| Particulars | 31 March 2025 | 31 March 2024 |
|---------------------------|---------------|---------------|
| Karuppasamy Pandiarajan | 9.53 | 7.59 |
| Hemalatha Rajan | 7.97 | 3.28 |
| Aditya Narayan Mishra | 11.79 | 12.30 |
| Santhosh Nair | 8.11 | 9.30 |
| Doraiswamy Rajiv Krishnan | 11.24 | - |
| Saurabh Ashok More | 6.73 | 5.07 |
| Lalita Pasari | 1.45 | - |
| | 56.82 | 37.54 |

*Managerial remuneration does not include share based expenses, cost of employee benefits such as gratuity and compensated absences as provision for these are based on an actuarial valuation carried out for the Company as a whole.

Transactions with related parties during the year are as follows:

| Name of the related party | Nature of the relationship | 31 March 2025 | 31 March 2024 |
|--|--------------------------------------|---------------|---------------|
| Revenue from Operations | | | |
| Integrum Technologies Private Limited | Subsidiary | 2.18 | 4.12 |
| FirstVenture Corporation Private Limited | Subsidiary | 0.06 | - |
| Mafoi Strategic Consultants Pvt Ltd | Subsidiary | 0.28 | 0.91 |
| CIEL Skills and Careers Private Limited | Subsidiary | 1.49 | 0.13 |
| Aargee Staffing Services Private Limited | Subsidiary | 0.31 | - |
| Next Leap Career Solutions Private Limited | Subsidiary | 42.97 | 52.78 |
| People Metrics Private Limited | Subsidiary | 7.50 | - |
| Thomas assessments Private Limited | Subsidiary | 2.51 | - |
| CIEL Technologies Private Limited | Subsidiary | 0.03 | 2.75 |
| Other Income | | | |
| CIEL Technologies Private Limited | Subsidiary | 0.96 | 0.18 |
| Integrum Technologies Private Limited | Subsidiary | 3.68 | 1.13 |
| Mafoi Strategic Consultants Pvt Ltd | Subsidiary | 12.29 | 6.25 |
| CIEL Skills and Careers Private Limited | Subsidiary | 0.53 | 0.25 |
| Aargee Staffing Services Private Limited | Subsidiary | 0.55 | 0.05 |
| Finance Costs - Interest on debentures | | | |
| Aditya Narayan Mishra | Key management personnel | 0.14 | 0.24 |
| Santhosh Nair | Key management personnel | 0.12 | 0.12 |
| Hemalatha Rajan | Key management personnel | 0.29 | 0.50 |
| Sheetal Saurabh More | Relative of Key Managerial Personnel | 0.10 | 0.10 |



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| Name of the related party | Nature of the relationship | 31 March 2025 | 31 March 2024 |
|--|--|---------------|---------------|
| Other expenses | | | |
| CIEL Skills and Careers Private Limited | Subsidiary | 5.07 | 0.06 |
| Ma Foi Strategic Consultants Private limited | Subsidiary | 0.54 | 0.99 |
| Integrum Technologies Private Limited | Subsidiary | 19.49 | 15.90 |
| Next Leap Career Solutions Private Limited | Subsidiary | 0.72 | 1.88 |
| Firstventure Corporation Private Limited | Subsidiary | 1.03 | 0.29 |
| Thomas assessments Private Limited | Subsidiary | 0.01 | - |
| The Ma Foi Foundation | Entities over which KMP are able to exercise significant influence | 1.12 | 1.00 |
| Sornamal Educational Trust | Entities over which KMP are able to exercise significant influence | 5.40 | 5.47 |

| Name of the related party | Nature of the relationship | 31 March 2025 | 31 March 2024 |
|---------------------------|----------------------------|---------------|---------------|
| Dividend Payment | | | |
| Karuppusamy Pandiarajan | Key managerial personnel | 5.24 | 2.56 |
| Aditya Narayan Mishra | Key managerial personnel | 1.67 | 0.82 |
| Santhosh Nair | Key managerial personnel | 1.12 | 0.55 |
| Hemalatha Rajan | Key managerial personnel | 1.92 | 0.94 |
| Doraiswamy Rajiv Krishnan | Key managerial personnel | 0.04 | 0.02 |

Amount due to/from related party :

| Name of the related party | Nature of the relationship | 31 March 2025 | 31 March 2024 |
|--|--|---------------|---------------|
| Trade Receivables | | | |
| Mafoi Strategic Consultants Pvt Ltd | Subsidiary | 0.02 | 0.24 |
| CIEL Skills and Careers Private Limited | Subsidiary | 1.52 | 0.43 |
| Next Leap Career Solutions Private Limited | Subsidiary | 88.87 | 48.60 |
| Firstventure Corporation Private Limited | Subsidiary | 0.07 | - |
| CIEL Technologies Private Limited | Subsidiary | - | 2.97 |
| Thomas assessments Private Limited | Subsidiary | 0.01 | - |
| Loans and advances given | | | |
| CIEL Skills and Careers Private Limited | Subsidiary | 12.25 | 5.20 |
| Ma Foi Strategic Consultants Private limited | Subsidiary | 159.10 | 102.40 |
| Integrum Technologies Private Limited | Subsidiary | 57.46 | 21.12 |
| CIEL Technologies Private Limited | Subsidiary | 19.77 | 2.77 |
| Aargee Staffing Services Private Limited | Subsidiary | 0.45 | 5.94 |
| Other Financial Asset- Security Deposit | | | |
| Sornamal Educational Trust | Entities over which KMP are able to exercise significant | 2.60 | 2.60 |
| Trade payables | | | |
| CIEL Skills and Careers Private Limited | Subsidiary | - | 0.20 |
| Ma Foi Strategic Consultants Private limited | Subsidiary | 0.02 | - |
| Firstventure Corporation Private Limited | Subsidiary | 0.12 | 0.31 |

Non Current Borrowings - Debentures

| Name of the related party | Nature of the relationship | 31 March 2025 | 31 March 2024 |
|---------------------------|--------------------------------------|---------------|---------------|
| Aditya Narayan Mishra | Key managerial personnel | 1.35 | 1.35 |
| Santhosh Nair | Key managerial personnel | 1.20 | 1.20 |
| Hemalatha Rajan | Key managerial personnel | - | 5.00 |
| Sheetal Saurabh More | Relative of Key Managerial Personnel | 1.00 | 1.00 |

During the year movement for balance sheet items:

| Name of the related party | Nature of the relationship | 31 March 2025 | 31 March 2024 |
|--|----------------------------|---------------|---------------|
| Loans given to related parties during the year | | | |
| CIEL Technologies Private Limited | Subsidiary | 49.13 | 47.00 |
| Integrum Technologies Private Limited | Subsidiary | 36.42 | 13.64 |
| Ma Foi Strategic Consultants Private limited | Subsidiary | 56.70 | 66.51 |
| CIEL Skills and Careers Private Limited | Subsidiary | 7.13 | 2.65 |
| Aargee Staffing Services Private Limited | Subsidiary | 47.96 | 17.94 |
| Loans given repaid by related parties during the year | | | |
| CIEL Technologies Private Limited | Subsidiary | 32.13 | 67.06 |
| Aargee Staffing Services Private Limited | Subsidiary | 53.45 | 12.00 |
| CIEL Skills and Careers Private Limited | Subsidiary | 0.07 | 0.12 |
| Ma Foi Strategic Consultants Private limited | Subsidiary | - | 3.69 |
| Integrum Technologies Private Limited | Subsidiary | 3.76 | - |
| Non Current Borrowings - Debentures repayment | | | |
| Aditya Narayan Mishra | Key managerial personnel | - | 2.50 |
| Hemalatha Rajan | Key managerial personnel | 5.00 | - |



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34 Employee Benefits

(A) Defined contribution plans

Contribution towards employee provident fund and others, which is a defined contribution plan for the year ending 31 March 2025 aggregated to Rs.786.34 Mn and for the year ending 31 March 2024 aggregated to Rs.599.51 Mn

A Defined benefit plans (for Core employees)

The Company has defined benefit gratuity plan for its employees. The gratuity plan is governed by the Payment of Gratuity Act, 1972. Under the Act, every employee who has completed 5 years of service are eligible for gratuity on exit at 15 days last drawn salary for each completed year of service. The level of benefits provided depends on the member's duration of service and salary at retirement.

The following table summarise the components of net benefit expense recognised in the statement of profit and loss and amounts recognised in the balance sheet for the gratuity plan:

i) Amount recognised in balance sheet

| Particulars | 31 March 2025 | 31 March 2024 |
|--|---------------|----------------|
| Present value of obligation as at the end of the year | 15.13 | 10.97 |
| Fair Value of plan assets at the end of the year | - | - |
| Net (asset) / liability recognized in Balance Sheet | 15.13 | (10.97) |
| Current liability | 2.53 | 1.75 |
| Non-current liability | 12.60 | 9.22 |
| Total | 15.13 | 10.97 |

ii) Changes in the present value of benefit obligation

| Particulars | 31 March 2025 | 31 March 2024 |
|---|---------------|---------------|
| Present value of obligation at the beginning of the year | 10.97 | 8.87 |
| Included in profit or loss | | |
| Current service cost | 3.63 | 2.73 |
| Past service cost | - | - |
| Interest cost | 0.76 | 0.63 |
| Included in OCI | 4.39 | 3.36 |
| Actuarial (gain)/ loss arising from: | | |
| Changes in demographic assumptions | - | - |
| Changes in financial assumptions | 0.51 | 0.02 |
| Experience adjustment | (0.12) | (0.98) |
| Other | 0.39 | (0.96) |
| Benefits paid | (0.62) | (0.30) |
| Present value of obligation at the end of the year | 15.13 | 10.97 |

iii) Changes in the fair value of plan assets

The Company does not have any plan assets.

iv) Reconciliation of balance sheet amount

| Particulars | 31 March 2025 | 31 March 2024 |
|---|---------------|---------------|
| Opening net (asset)/liability | 10.97 | 8.87 |
| Expense/(income) recognised in profit and loss | 4.39 | 3.36 |
| Expense/(income) recognised in other comprehensive income | 0.39 | (0.96) |
| Benefits Paid directly by employer | (0.62) | (0.30) |
| Balance sheet (Asset)/Liability at the end of the year | 15.13 | 10.97 |

v) Expense recognized in the statement of profit and loss

| Particulars | 31 March 2025 | 31 March 2024 |
|--|---------------|---------------|
| Current service cost | 3.63 | 2.73 |
| Past service cost | - | - |
| - Interest expense on DBO | 0.76 | 0.63 |
| Total expenses recognized in the statement of profit and loss | 4.39 | 3.36 |

vi) Expense recognized in other comprehensive income

| Particulars | 31 March 2025 | 31 March 2024 |
|---|---------------|---------------|
| Actuarial (gains)/ losses arising from: | | |
| - Experience | (0.12) | (0.98) |
| - Assumptions changes | 0.51 | 0.02 |
| Net actuarial (gains) / losses recognised in OCI | 0.39 | (0.96) |



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vii) Actuarial Assumptions

The principal actuarial assumptions used in determining the present value of the defined benefit obligations (weighted average) include:

| Gratuity plan | 31 March 2025 | 31 March 2024 |
|----------------------|---------------|---------------|
| Discount rate | 6.62% | 7.19% |
| Future Salary growth | 7.00% | 7% |
| Attrition rate | 40% | 40% |

viii) Maturity analysis

The expected maturity analysis of undiscounted gratuity and medical cost benefits obligations are as follows:

| | 31 March 2025 | 31 March 2024 |
|----------------------------|---------------|---------------|
| Within one year | 2.65 | 1.84 |
| Between one and two years | 1.59 | 1.45 |
| Between two and five years | 2.84 | 2.15 |
| Later than five years | 16.69 | 12.78 |
| | 23.77 | 18.22 |

ix) Sensitivity analysis

The impact to the value of the defined benefit obligation of a reasonably possible change to one actuarial assumption, holding all other assumption constant, is presented in the table below. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions, the same method has been applied as when calculating the defined benefit liability recognised in the balance sheet.

| Particulars | 31 March 2025 | 31 March 2024 |
|--|---------------|---------------|
| Change in Discount rate | | |
| Delta effect + 1% | (0.80) | (0.59) |
| Delta effect - 1% | 0.89 | 0.66 |
| Change in rate of salary increase | | |
| Delta effect + 1% | 0.62 | 0.46 |
| Delta effect - 1% | (0.58) | (0.42) |
| Change in withdrawal rate | | |
| Delta effect + 1% | (0.10) | (0.06) |
| Delta effect - 1% | 0.10 | 0.06 |
| Change in Mortality rate | | |
| Delta effect + 1% | 0.00 | - |

The sensitivity analysis presented above may not be representative of the actual change in the Defined Benefit Obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated.

B Defined benefit plans (for Deputee employees)

The Company has defined benefit gratuity plan for its employees. The gratuity plan is governed by the Payment of Gratuity Act, 1972. Under the Act, every employee who has completed 5 years of service are eligible for gratuity on exit at 15 days last drawn salary for each completed year of service. The level of benefits provided depends on the member's duration of service and salary at retirement. The company has a contractual right to receive the reimbursement of the gratuity benefits provided to its deputees.

The Company has recognised gratuity liability and reimbursement rights in respect of deputees employees in accordance with IND AS 19.

The following table summarise the components of net benefit expense recognised in the statement of profit and loss and amounts recognised in the balance sheet for the gratuity plan:

i) Amount recognised in balance sheet

| Particulars | 31 March 2025 | 31 March 2024 |
|--|---------------|---------------|
| Present value of obligation as at the end of the year | 160.94 | 111.58 |
| Fair Value of plan assets at the end of the year | - | - |
| Net (asset) / liability recognized in Balance Sheet | 160.94 | 111.58 |
| Current liability | 22.89 | 15.15 |
| Non-current liability | 138.05 | 96.43 |
| Total | 160.94 | 111.58 |



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ii) **Changes in the present value of benefit obligation**

| Particulars | 31 March 2025 | 31 March 2024 |
|--|---------------|---------------|
| Present value of obligation at the beginning of the year | 111.58 | 77.12 |
| Included in profit or loss | | |
| Current service cost | 75.40 | 53.35 |
| Past service cost | - | - |
| Interest cost | 7.94 | 5.53 |
| Included in OCI | 83.34 | 58.88 |
| Actuarial (gain)/ loss arising from: | | |
| Changes in demographic Assumptions | - | - |
| Changes in financial assumptions | - | - |
| Experience adjustment | 4.89 | 1.26 |
| Return on plan assets excluding interest income | (37.26) | (25.68) |
| Others | | |
| Benefits paid | (32.37) | (24.42) |
| Present value of obligation at the end of the year | (1.61) | - |
| | 160.94 | 111.58 |

iii) **Changes in the fair value of plan assets**

The Company does not have any plan assets.

iv) **Reconciliation of balance sheet amount**

| Particulars | 31 March 2025 | 31 March 2024 |
|---|---------------|---------------|
| Opening net (asset)/liability | 111.58 | 77.12 |
| Expense/(income) recognised in profit and loss | 83.34 | 58.88 |
| Expense/(income) recognised in other comprehensive income | (32.37) | (24.42) |
| Benefits paid | (1.61) | - |
| Balance sheet (Asset)/Liability at the end of the year | 160.94 | 111.58 |

v) **Expense recognized in the statement of profit and loss**

| Particulars | 31 March 2025 | 31 March 2024 |
|---|---------------|---------------|
| Current service cost | 75.40 | 53.35 |
| Net Interest cost | - | - |
| Past service cost | - | - |
| - Interest expense on DBO | 7.94 | 5.53 |
| Total expenses recognized in the statement of profit and loss | 83.34 | 58.88 |

The above employee benefits expense towards gratuity is recognised net of amounts relating to changes in the carrying amount of the right to reimbursement.

vi) **Expense recognized in other comprehensive income**

| Particulars | 31 March 2025 | 31 March 2024 |
|--|---------------|---------------|
| Actuarial (gains)/ losses arising from: | | |
| - Experience | (37.26) | (25.68) |
| - Assumptions changes | 4.89 | 1.26 |
| Net actuarial (gains) / losses recognised in OCI | (32.37) | (24.42) |

vii) **Actuarial Assumptions**

The principal actuarial assumptions used in determining the present value of the defined benefit obligations (weighted average) include:

| | 31 March 2025 | 31 March 2024 |
|----------------------|---------------|---------------|
| Gratuity plan | | |
| Discount rate | 6.61% | 7.17% |
| Future salary growth | 7.00% | 7% |
| Attrition rate | 50.00% | 50% |



viii) **Maturity analysis**

The expected maturity analysis of undiscounted gratuity and medical cost benefits obligations are as follows:

| | 31 March 2025 | 31 March 2024 |
|----------------------------|---------------|---------------|
| Within one year | 23.92 | 15.86 |
| Between one and two years | 14.08 | 9.79 |
| Between two and five years | 22.43 | 15.55 |
| Later than five years | 181.80 | 133.08 |
| | 242.23 | 174.28 |

ix) **Sensitivity analysis**

The impact to the value of the defined benefit obligation of a reasonably possible change to one actuarial assumption, holding all other assumption constant, is presented in the table below. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions, the same method has been applied as when calculating the defined benefit liability recognised in the balance sheet.

| Particulars | 31 March 2025 | 31 March 2024 |
|--|---------------|---------------|
| Change in Discount rate | | |
| Delta effect + 1% | | (5.45) |
| Delta effect - 1% | (7.88) | 8.73 |
| Change in rate of salary increase | | |
| Delta effect + 1% | | 5.49 |
| Delta effect - 1% | (7.25) | (11.59) |
| Change in withdrawal rate | | |
| Delta effect + 1% | | (2.28) |
| Delta effect - 1% | (3.18) | 2.36 |
| Change in Mortality rate | | |
| Delta effect + 1% | (10.60) | 0.01 |

The sensitivity analysis presented above may not be representative of the actual change in the Defined Benefit Obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated.

x) **Gratuity is a defined benefit plan and entity is exposed to the following risks:**

1) **Actuarial Risk:**

It is the risk that benefits will cost more than expected. This can arise due to one of the following reasons :

- Adverse salary growth experience
- Variability in mortality rates
- Variability in withdrawal rates

2) **Liquidity Risk:**

Employees with high salaries and long durations or those higher in hierarchy, accumulate significant level of benefits. If some of such employees resign/retire from the company there can be strain on the cashflows.

3) **Market Risk:**

Market risk is a collective term for risks that are related to the changes and fluctuations of the financial markets. One actuarial assumption that has a material effect is the discount rate. The discount rate reflects the time value of money. An increase in discount rate leads to decrease in Defined Benefit Obligation of the plan benefits & viceversa. This assumption depends on the yields on the corporate/government bonds and hence the valuation of liability is exposed to fluctuations in the yields as at the valuation date.

4) **Legislative Risk:**

Legislative risk is the risk of increase in the plan liabilities or reduction in the plan assets due to change in the legislation/regulation. The government may amend the Payment of Gratuity Act thus requiring the companies to pay higher benefits to the employees. This will directly affect the present value of the Defined Benefit Obligation and the same will have to be recognized immediately in the year when any such amendment is effective.



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35 Fair values of financial assets and financial liabilities

| Particulars | Fair value hierarchy | 31 March 2025 | | 31 March 2024 | |
|---|----------------------|-----------------|-----------------|-----------------|-----------------|
| | | Carrying Amount | Fair Value | Carrying Amount | Fair Value |
| Financial assets | | | | | |
| Financial assets valued at amortized cost | | | | | |
| Non Current | | | | | |
| Investments | Level 3 | 1,072.99 | 1,072.99 | 359.10 | 359.10 |
| Other financial assets | Level 3 | 44.45 | 44.45 | 101.16 | 101.16 |
| Current | | | | | |
| Trade receivable | Level 3 | 1,733.99 | 1,733.99 | 1,346.56 | 1,346.56 |
| Bank balances other than cash and cash equivalent | Level 3 | 79.38 | 79.38 | - | - |
| Loans | Level 3 | 249.03 | 249.03 | 137.43 | 137.43 |
| Cash and cash equivalents | Level 3 | 5.38 | 5.38 | 20.12 | 20.12 |
| Other financial assets | Level 3 | - | - | 32.40 | 32.40 |
| Total financial assets | | 3,185.22 | 3,185.22 | 1,996.77 | 1,996.77 |
| Financial liabilities | | | | | |
| Financial Liabilities valued at amortized cost | | | | | |
| Non Current | | | | | |
| Borrowings | Level 3 | 63.61 | 63.61 | 43.70 | 43.70 |
| Current | | | | | |
| Borrowings | Level 3 | 10.46 | 10.46 | 11.66 | 11.66 |
| Trade payables | Level 3 | 884.90 | 884.90 | 487.36 | 487.36 |
| Lease liability | Level 3 | 120.48 | 120.48 | 68.60 | 68.60 |
| Other financial liabilities | Level 3 | 10.16 | 10.16 | 12.53 | 12.53 |
| Total financial liabilities | | 792.18 | 792.18 | 577.11 | 577.11 |
| | | 1,881.79 | 1,881.79 | 1,200.96 | 1,200.96 |

The management assessed that fair value of cash and short-term deposits, trade receivables, trade payables, and other current financial assets and liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments.

The fair value of the financial assets and liabilities is included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

(i): For the purpose of above abbreviations, FVTOCI - Fair value through other comprehensive income; amortised cost - fair value through amortized cost.
2: Other financial assets and liabilities relate to level 3 financial instruments where the carrying value reasonably approximates to their fair value.

The following is the hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

•Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities.

•Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

•Level 3 - Inputs for the assets or liabilities that are not based on observable market data (unobservable inputs).

The company does not have any financial assets or financial liabilities fair valued through Profit or loss or fair value through OCI. Accordingly, disclosure of financial instruments by valuation technique is not provided.

36 Financial risk management objectives and policies

The Company is exposed to various financial risks. These risks are categorized into market risk, credit risk and liquidity risk. The Company's risk management is coordinated by the Board of Directors and focuses on securing long term and short term cash flows. The Company does not engage in trading of financial assets for speculative purposes.

(A) Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: interest rate risk, currency risk and other price risk, such as equity price risk and commodity risk. Financial instruments affected by market risk include borrowings and derivative financial instruments.

(i) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company exposure to the risk of changes in market interest rates relates primarily to the Company's long-term debt obligations with floating interest rates. The Company manages its interest rate risk by having a balanced portfolio of fixed and variable rate loans and borrowings.

Interest rate sensitivity: The company do not have any exposure to borrowings with fluctuating interest rates during the year ending 31 March 2025 and 31 March 2024.



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(i) Price risk

The Company do not have any exposure to price risk, as the company do not have any investments in mutual funds (debt fund, equity fund, liquid schemes and income funds etc.), short term debt funds, government securities etc.

(ii) Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company's exposure to the risk of changes in foreign exchange rates relates primarily to the Company's operating activities (when revenue or expense is denominated in a different currency from the Company's functional currency).

The Company is not significantly exposed to currency risk as the Company's functional currency in INR and revenues and costs are primarily denominated in INR and therefore disclosures required under "Ind AS 107 - Financial Instruments: Disclosures" have not been given.

(B) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. Credit risk arises principally from the Company's receivables from deposits with landlords and other statutory deposits with regulatory agencies and also arises from cash held with banks and financial institutions. The maximum exposure to credit risk is equal to the carrying value of the financial assets. The objective of managing counterparty credit risk is to prevent losses in financial assets. The Company assesses the credit quality of the counterparties, taking into account their financial position, past experience and other factors.

The Company limits its exposure to credit risk of cash held with banks by dealing with highly rated banks and institutions and retaining sufficient balances in bank accounts required to meet a month's operational costs. The Management reviews the bank accounts on regular basis and fund drawdowns are planned to ensure that there is minimal surplus cash in bank accounts. The Company does a proper financial and credibility check on the landlords before taking any property on lease and hasn't had a single instance of non-refund of security deposit on vacating the leased property. The Company also in some cases ensure that the notice period rentals are adjusted against the security deposits and only differential, if any, is paid out thereby further mitigating the non-realization risk. The Company does not foresee any credit risks on deposits with regulatory authorities.

(C) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they become due. The Company manages its liquidity risk by ensuring, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due.

The table below summarizes the maturity profile of the Company's financial liabilities based on contractual undiscounted payments:

| 31 March 2025 | Carrying Amount | Up to 3 Months | 3 to 12 months | 1 to 5 years | More than 5 years | Total |
|---------------------------|-----------------|----------------|----------------|--------------|-------------------|-----------------|
| Short term borrowings | 884.90 | 17.36 | 867.54 | - | - | 884.90 |
| Long-term borrowings | 63.61 | - | - | 63.61 | - | 63.61 |
| Lease liability | 20.62 | 2.82 | 6.71 | 11.09 | - | 20.62 |
| Trade payables | 120.48 | 61.55 | 58.93 | - | - | 120.48 |
| Other financial liability | 792.18 | 792.18 | - | - | - | 792.18 |
| | 1,881.79 | 873.91 | 933.18 | 74.70 | - | 1,881.79 |
| 31 March 2024 | Carrying Amount | Up to 3 Months | 3 to 12 months | 1 to 5 years | More than 5 years | Total |
| Short term borrowings | 487.36 | - | 487.36 | - | - | 487.36 |
| Long-term borrowings | 43.70 | - | - | 43.70 | - | 43.70 |
| Lease liability | 24.19 | 3.17 | 9.36 | 11.66 | - | 24.19 |
| Trade payables | 68.60 | 35.34 | 33.26 | - | - | 68.60 |
| Other financial liability | 577.11 | 577.11 | - | - | - | 577.11 |
| | 1,200.96 | 615.62 | 529.98 | 55.36 | - | 1,200.96 |



37 Employee Stock Option Scheme (ESOP)

(i) The board vide its resolution dated 12 January 2022 and members in the extra ordinary general meeting held on 27 January 2022, approved the "CIEL HR Services Private Limited Employee Stock Option Plan, 2022 - for granting Employee Stock Options in form of equity shares linked to the completion of a minimum period of continued employment to the eligible employees of the Company, monitored and supervised by the Board of Directors. The employees can purchase equity shares by exercising the options as vested at the price specified in the grant.

Once vested, the options remain exercisable for a period of 02 years.

Further the Nomination and Remuneration committee of the company vide its resolution dated 19 March 2025, approved the extension of the exercise period by further 1 year, consequently the exercise period stands modified to 3 years.

The following table illustrates the number and weighted average exercise prices (WAEF) of, and movements in, share options during the year.

| Particulars | 31 March 2025 | | 31 March 2024 | |
|--|---------------|------------|---------------|------------|
| | Number | WAEF (INR) | Number | WAEF (INR) |
| Options outstanding at beginning of the year | | | | |
| Add: | 68,110 | 10 | | |
| Options granted during the year | - | | 66,900 | 10 |
| Less: | | | | |
| Options exercised during the year | 2,123 | | 5,000 | |
| Options forfeited during the year | 1,600 | | - | |
| Options outstanding at the end of the year | 64,387 | | 3,790 | 10 |
| Option exercisable at the end of the year | 61,887 | | 68,110 | 10 |
| | | | | 10 |
| | | | | 10 |

The options outstanding at the year ended on 31 March 2025 with exercise price of Rs.10 are 64387 options and the weighted average remaining contractual life of all options are 1.50 years and The options outstanding at the year ended on 31 March 2024 with exercise price of Rs.10 are 68,110 options and a weighted average remaining contractual life of all options are 1.60 years.

The fair value of Employee Stock Options has been measured using Black Scholes Model of pricing.
 The fair value of the options and the inputs used in the measurement of the grant-date fair values of the equity-settled share based payment plans are as follows:

| Particulars | 31 March 2025 | 31 March 2024 |
|---|------------------|------------------|
| Weighted average fair value of the options at the grant dates (INR) | 1193.26 | 1193.26 |
| Dividend yield (%) | 0% | 0% |
| Risk free interest rate (%) | 4.97% to 5.67% | 4.97% to 5.67% |
| Expected life of share options (years) | 2 to 3 years | 2 to 3 years |
| Expected volatility (%) | 39.07% to 44.26% | 39.07% to 44.26% |
| Weighted average share price (INR) | 1193.26 | 1193.26 |

Refer note 26 for total expenses arising from Employee Stock Option Scheme (ESOP) recognised in statement of profit or loss.

(ii) The board vide its resolution dated 03 May 2024 and members in the extra ordinary general meeting held on 10 June 2024, approved the "Group Employee Stock Option Plan, 2024 (CSOP 2024) - for granting Employee Stock Options in form of equity shares linked to the completion of a minimum period of continued employment to the eligible employees of the Company, monitored and supervised by the Board of Directors. The employees can purchase equity shares by exercising the options as vested at the price specified in the grant.

Once vested, the options remain exercisable for a period of 02 years.



The following table illustrates the number and weighted average exercise prices (WAEPP) of, and movements in, share options during the year.

| Particulars | 31 March 2025 | | 31 March 2024 | |
|--|---------------|-------------|---------------|-------------|
| | Number | WAEPP (INR) | Number | WAEPP (INR) |
| Options outstanding at beginning of the year | - | 2 | - | 2 |
| Add: | | | | |
| Options granted during the year | 5,32,404 | | - | |
| Less: | | | | |
| Options exercised during the year | - | 2 | - | |
| Options forfeited during the year | 18,200 | 2 | - | |
| Options outstanding at the end of the year | 5,14,204 | 2 | - | |
| Option exercisable at the end of the year | - | 2 | - | |

The options outstanding at the period ending on 31 March 2025 with exercise price of Rs.2 are 5,14,204 options and the weighted average remaining contractual life of all options are 4.01 years.

The fair value of Employee Stock Options has been measured using Black Scholes Model of pricing.
 The fair value of the options and the inputs used in the measurement of the grant-date fair values of the equity-settled share based payment plans are as follows:

| Particulars | 31 March 2025 | 31 March 2024 |
|---|------------------|---------------|
| Weighted average fair value of the options at the grant dates (INR) | 205.20 | - |
| Dividend yield (%) | 0% | - |
| Risk free interest rate (%) | 6.64% to 6.69% | - |
| Expected life of share options (years) | 1.5 to 3 years | - |
| Expected volatility (%) | 31.50% to 34.20% | - |
| Weighted average share price (INR) | 205.20 | - |

Refer note 26 for total expenses arising from Employee Stock Option Scheme (ESOP) recognised in statement of profit or loss.



38 (A) The Company has advanced or loaned to Ma Foi Strategic Consultants Private limited and CIEL Skills and Careers Private Limited (Intermediaries). The terms of such transaction have been recorded in writing or otherwise. The Intermediary has (Refer details below)

| Particulars | Funding Party | Date and amount of fund advanced or loaned or invested in Intermediaries with complete details of each Intermediary as follows (Amount in Rs. Million) | Date and amount of fund further advanced or loaned or invested by such Intermediaries to other intermediaries or Ultimate Beneficiaries along with complete details of the ultimate beneficiaries as follows (Amount in Rs. Million) | Whether relevant provisions of the Foreign Exchange Management Act, 1999 (42 of 1999) and Companies Act has been complied with for such transactions and | Whether the transactions are not violative of the Prevention of Money-Laundering act, 2002 (15 of 2003). |
|--|--------------------------|--|--|--|--|
| Ma foi Foundation (Ultimate Beneficiary) | CIEL HR Services Limited | Ma Foi Strategic Consultants Private limited (Intermediary) Revolving Loan Outstanding as on 31 March 2025- Rs.159.10 31 March 2024- Rs. 102.40 31 March 2023- Rs. 39.59 | Revolving Loan Outstanding as on 31 March 2025- Rs.12.69 31 March 2024- Rs.4.10 31 March 2023 - Rs. 0.84 | Foreign Exchange Management Act, 1999 (42 of 1999) - Not Applicable and Companies Act - Complied | Complied |
| CIEL Skills and Careers Private Limited (Ultimate Beneficiary) | CIEL HR Services Limited | | Revolving Loan Outstanding as on 31 March 2025- Rs. 5.87 31 March 2024- Rs. 3.82 31 March 2023- Rs. 1.54 | Foreign Exchange Management Act, 1999 (42 of 1999) - Not Applicable and Companies Act - Complied | Complied |
| Ma foi Foundation (Ultimate Beneficiary) | CIEL HR Services Limited | CIEL Skills and Careers Private Limited (Intermediary) Revolving Loan Outstanding as on 31 March 2025- Rs. 12.25 31 March 2024- Rs. 5.20 31 March 2023- Rs. 2.66 | Revolving Loan Outstanding as on 31 March 2025- Rs. 9.58 31 March 2024- Rs. 8.08 31 March 2023- Rs. 4.83 | Foreign Exchange Management Act, 1999 (42 of 1999) - Not Applicable and Companies Act - Complied | Complied |

(B) The Company has not received any fund from any person(s) or entity(ies), including foreign entities (Funding Party) with the understanding (whether recorded in writing or otherwise) that the Company shall: (a) Directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party (Ultimate Beneficiaries) or (b) provide any guarantee, security or the like on behalf of the ultimate beneficiaries,

39 Other Statutory Information

- The Company does not have any Benami property, where any proceeding has been initiated or pending against the company for holding any benami property.
- The Company has not been declared wilful defaulter by any bank or financial institution or government or any government authority.
- The Company does not have any transactions with companies struck off under section 248 of the Companies Act, 2013 or section 560 of Companies Act, 1956
- The Company does not have any charges or satisfaction which is yet to be registered with ROC beyond the statutory period.
- The Company has complied with the number of layers prescribed under clause (87) of section 2 of the act read with the Companies (Restriction on number of Layers) Rules, 2017.
- The Company has not entered into any scheme of arrangement which has an accounting impact on current period or previous financial year.
- The Company does not have any undisclosed income which is not recorded in the books of account that has been surrendered or disclosed as income during the year (and previous year) in the tax assessments under the Income Tax Act, 1961 (such as, search or survey or any other relevant provisions of the Income Tax Act, 1961).
- The Company has not traded or invested in Crypto currency or Virtual Currency during the financial year.



40 Ratios

| S No. | Ratio | Formula | Ratio as on | | Variation | Reason (If variation is more than 25%) |
|-------|----------------------------------|--|---------------|---------------|-----------|---|
| | | | 31 March 2025 | 31 March 2024 | | |
| (a) | Current Ratio | Current Assets ⁽ⁱ⁾ / Current Liabilities ⁽ⁱⁱ⁾ | 1.14 | 1.30 | (12%) - | |
| (b) | Debt-Equity Ratio | Total Debt ⁽ⁱⁱⁱ⁾ / Shareholder's Equity | 0.69 | 0.63 | 10% - | |
| (c) | Debt Service Coverage Ratio | Earning available for debt Service ^(iv) / Debt Service ^(v) | 0.18 | 0.25 | (27%) | The variance is on account of increased debt obligations during the year. |
| (d) | Return on Equity Ratio | Profit after tax less pref. Dividend x 100 / Average Shareholder's Equity | 0.08 | 0.10 | (18%) - | |
| (f) | Trade Receivables Turnover Ratio | Net Credit Sales / Average Trade Receivables | 9.25 | 12.85 | (28%) | The variance is on account of increase in average trade receivables during the year. |
| (g) | Trade Payables Turnover Ratio | Net Credit Purchases / Average Trade Payables | 2.57 | 2.83 | (9%) - | |
| (h) | Net Capital Turnover Ratio | Net Sales / Working Capital | 46.83 | 25.37 | 85% | The rise in the ratio is on account of more efficient use of net working capital driven by higher revenues. |
| (i) | Net Profit Ratio | Net Profit / Net Sales | 0.01 | 0.01 | 6% - | |
| (j) | Return on Capital Employed | EBIT / Capital Employed ^(vi) | 0.07 | 0.10 | (23%) - | |
| (k) | Return on Investment | Time Weighted Rate of Return (TWRR) ^(vii) | 0.07 | 0.07 | (11%) - | |

Footnote:

- Current Assets= Inventories + Current Investment + Trade Receivable + Cash & Cash Equivalents + Other Current Assets + Contract Assets + Assets held for Sale
- Current Liability= Short term borrowings + Trade Payables + Other financial Liability+ Current tax (Liabilities) + Contract Liabilities+ Provisions + Other Current Liability
- Debt= long term borrowing and current maturities of long-term borrowings and redeemable preference shares treated as financial liability
- Earning for Debt Service =Net Profit after taxes + Non-cash operating expenses like depreciation and other amortizations + Interest + other adjustments like loss on sale of Fixed assets etc.
- Debt Service = Interest & Lease Payments + Principal Repayments
- Capital Employed= Tangible Net Worth + Total Debt + Deferred Tax
- $\{MV(T1) - MV(T0) - \text{Sum } [C(t)]\} / \{MV(T0) + \text{Sum } [W(t) * C(t)]\}$

T1 = End of time period

T0 = Beginning of time period

t = Specific date falling between T1 and T0

$MV(T1)$ = Market Value at T1

$MV(T0)$ = Market Value at T0

$C(t)$ = Cash inflow, cash outflow on specific date

$W(t)$ = Weight of the net cash flow (i.e. either net inflow or net outflow) on day 't', calculated as $[T1 - t] / T1$.



CIEL HR Services Limited (Formerly known as CIEL HR Services Private Limited)
Standalone Ind AS Financial Statements
Notes forming part of the Standalone Ind AS Financial Statements
(Amount in INR Millions, unless otherwise stated)

40 The Company does not have any undisclosed income which is not recorded in the books of account that has been surrendered or disclosed as income during the year (and previous year) in the tax assessments under the Income Tax Act, 1961 (such as, search or survey or any other relevant provisions of the Income Tax Act, 1961).

41 Corporate Social Responsibility

As per Section 135 of the Companies Act, 2013, the Company, meets the applicability threshold for the year ended 31 March 2025 and hence company is required to spend funds on Corporate Social Responsibility ("CSR") activities. The Corporate Social Responsibility ("CSR") committee has been formed by the Company as per the act. The areas for CSR activities are skill development, environment protection and sustainability and health and safety. The funds required to be spent and funds spent during the year are explained below:

| 41.01 | Particulars | 31 March 2025 | 31 March 2024 |
|-------|---|---------------|---------------|
| | Gross amount required to be spent as per Section 135 of the act | 1.12 | - |
| | Add: Amount unspent from previous periods | - | - |
| | Total gross amount required to be spent during the year | 1.12 | - |

| 41.02 | Particulars | 31 March 2025 | 31 March 2024 |
|-------|---|---------------|---------------|
| | Amount approved by the CSR committee/ Board to be spent during the year | 1.12 | 1.00 |

41.03 Amount spent during the year

| Particulars | 31 March 2025 | 31 March 2024 |
|---|---------------|---------------|
| (i) Construction/acquisition of an asset | - | - |
| (ii) On purposes other than (i) above | - | - |
| Total amount spent during the year | 1.12 | 1.00 |
| Amount remaining unspent at the end of the year | 1.12 | 1.00 |

41.04 Contribution to Related Parties/ CSR Expenditure incurred with Related Parties

| Name | Nature of Relationship | 31 March 2025 | 31 March 2024 |
|---------------------------------------|--|---------------|---------------|
| Contribution to The MA FOI Foundation | Entities over which KMP are able to exercise significant influence | 1.12 | 1.00 |

42 Capital management

For the purpose of the company's capital management, capital includes issued equity capital, convertible preference shares, share premium and all other equity reserves attributable to the equity holders. The primary objective of the Company's capital management is to maximize the shareholder value and to ensure the company's ability to continue as a going concern.

The Company has distributed dividend to its shareholders. The Company monitors gearing ratio i.e. total debt in proportion to its overall financing structure, i.e. equity and debt. Total debt comprises of non-current borrowing which represents term loans from banks and financial institutions and debentures (both Non-Convertible Debentures and Compulsorily Convertible Debentures) and current borrowing in the form of cash credits and overdraft facilities. The Company manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets.

| | | 31 March 2025 | 31 March 2024 |
|---|--------------------|---------------|---------------|
| Equity | | 1,367.24 | 841.56 |
| Convertible preference share | | - | - |
| Total equity | | 1,367.24 | 841.56 |
| Borrowings other than convertible preference shares | (i) | 948.51 | 531.06 |
| Less: cash and cash equivalents | | (5.38) | (20.12) |
| Total debt | (ii) | 943.13 | 510.94 |
| Overall financing | (iii) = (i) + (ii) | 2,310.37 | 1,352.50 |
| Gearing ratio | (ii)/ (iii) | 41% | 38% |

No changes were made in the objectives, policies or processes for managing capital during the year ended 31 March 2025 and 31 March 2024.



CIEL HR Services Limited (Formerly known as CIEL HR Services Private Limited)
Standalone Ind AS Financial Statements

Notes forming part of the Standalone Ind AS Financial Statements
(Amount in INR Millions, unless otherwise stated)

- 43 The Board of Directors at their meeting held on 3 May, 2024 has declared interim dividend of INR 1.40 per equity share (face value of INR 10.00 each) for the financial year 2023-24 aggregating to INR 11.31 Mn which was paid on 06 June 2024.
- The Board of Directors at their meeting held on 27 April, 2023 declared final dividend of INR 1.20 per equity share (face value of INR 10.00 each) for the financial year 2022-23 aggregating to INR 5.27 Mn which was paid on 02 Jun 2023.
- The Company is in compliance with Section 123 of the act.

- 44 **Audit Trail**
- The Company has used Tally Prime Edit Log accounting software for maintaining its books of account which has a feature of recording audit trail (edit log) facility, except that audit trail feature was not enabled at the database level in respect of payroll processing (APPI) and revenue invoicing (ICON) softwares to log any direct data changes.
- Further, to the extent enabled, audit trail feature has operated throughout the year for all relevant transactions recorded in the accounting softwares. Also, we did not come across any instance of audit trail feature being tampered with. Additionally, the audit trail of prior years has been preserved by the Company as per the statutory requirements for record retention to the extent it was enabled and recorded in prior year.


- 45 **Subsequent Events**
- On 09th April 2025, the company has incorporated the wholly owned subsidiary 'CIEL Powertrain Solutions Private Limited with registered office at Plot No. 3726, Door No.41, Ma Foi House, 6th Avenue, Anna Nagar Chennai, Tamil Nadu, India, 600040. The subsidiary shall undertake the business of HR services.
- The Board of Directors at their meeting held on 23 May, 2025 declared final dividend of Rs. 0.32 per equity share (face value of Rs.02 each) for the financial year 2024-25 aggregating to Rs. 13.60 Mn, subject to its approval by the shareholders, in the ensuing Annual General Meeting of the Company.

- 46 **The Code on Social Security 2020**
- The Code on Social Security 2020 ('the Code') relating to employee benefits, during the employment and post-employment, has received presidential assent on September 28, 2020. The Code has been published in the Gazette of India. Further, the Ministry of Labour and Employment has released draft rules for the Code on November 13, 2020. However, the effective date from which the changes are applicable is yet to be notified and rules for quantifying the financial impact are also not yet issued. The Company will assess the impact of the Code and will give appropriate impact in the financial statements in the period in which, the Code becomes effective and the related rules to determine the financial impact are published. Based on a preliminary assessment, the entity believes the impact of the change will not be significant.

- 47 These standalone financial statements are approved for issue by the Company's Board of Directors on 23 May 2025.

As per our report of even date

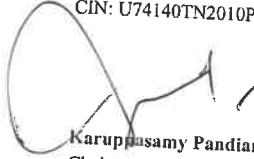
For M S K A & Associates
Chartered Accountants
Firm Registration No.:105047W


Ananthakrishnan Govindan
Partner
Membership No: 205226

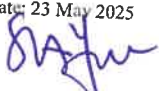


Place: Hyderabad, India
Date: 23 May 2025

For and on behalf of the Board of Directors of
CIEL HR Services Limited (Formerly known as CIEL HR Services Private Limited)
CIN: U74140TN2010PLC077095

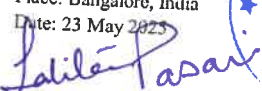

Karuppusamy Pandiarajan
Chairman and Executive Director
DIN:00116011

Place: Chennai, India
Date: 23 May 2025


Saurabh Ashok More
Group Chief Financial Officer
Place: Bangalore, India
Date: 23 May 2025


Aditya Narayan Mishra
Managing Director and CEO
DIN: 05303409

Place: Bangalore, India
Date: 23 May 2025


Lalita Pasari
Company Secretary
Place: Bangalore, India
Date: 23 May 2025

